

Corporate Presentation September 2021



Highlights

Global contractor focused on infrastructure, industrial and high-end commercial projects in MEA and USA









- Dual listing on NASDAQ Dubai and the Egyptian Exchange
 - Shareholding above 5%: Sawiris Family 51.8%; Sustainable Capital 11.1%;
 Cascade Investment and Bill & Melinda Gates Foundation 5.8%
- Pro forma backlog of USD 8.4 billion including 50% share in BESIX and consolidated backlog of USD 5.9 billion as of 30 June 2021
 - Ranked #32 on ENR's Int'l Contractors list and #105 on Global Contractors list
- Proven track record of growth and shareholder value creation through entry into new markets and the creation of new business lines
 - Previously incubated cement, port and fertilizer businesses
- Focused on growing concessions portfolio to provide recurring cash flow and support long term growth
 - Co-developer and co-owner of Egypt's first PPP project (Orasqualia) and the largest renewable energy IPP project in Egypt (262.5 MW BOO wind farm)
 - Already secured several O&M contracts in water, transportation and facilities management
- Strategic shareholding of 50% in BESIX Group, the largest Belgian contractor with a backlog of of EUR 4.2 billion as of 30 June 2021
 - Partnership opportunities, exposure to complementary capabilities and annual dividend stream
- Book value of USD 377.3 million











Strong Track Record of Growth and International Expansion

History of Creating Value for Shareholders

Growing Family Construction Business

- Roots trace back to 1950s in Egypt where first project was refurbishment of school wall
- Evolved into leading private sector contractor by the 1990s through partnerships with int'l players
- Embarked on an ambitious drive in the mid-1990s to invest in cement and building materials
- IPO on the EGX in 1999 and acquired 50% of BESIX Group in 2004
- Currently executing projects in 10 countries compared to 4 at IPO

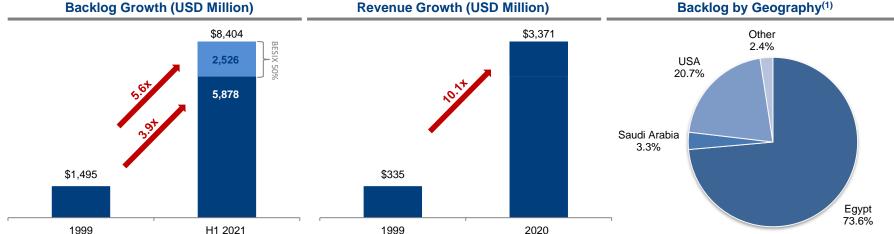
Incubating Cement, Port & Fertilizer Lines

- Created a top 10 global cement producer in 12 countries through greenfields and acquisitions in 1990s-2000s
- Co-owned/built ME's first privatized BOT port in Egypt and divested stake in 2007 at a 49% IRR
- Divested cement group in 2007 and began growing fertilizer business
- Leveraged construction group and M&A to expand fertilizer business in Egypt, Algeria, Netherlands and USA
- Demerged from fertilizer group in March 2015

Building an Investments and O&M Portfolio

- Concessions portfolio to create both construction opportunities and recurring income and cash flow
- Already co-owner and co-operator of New Cairo Wastewater Treatment Plant, Egypt's first PPP
- Co-developed 262.5 MW BOO wind farm in Egypt, the largest IPP renewable energy project in the country. Project commissioned and operational 45 days ahead of schedule on 31 October 2019
- Secured O&M contracts in water desalination, water treatment, wastewater treatment, power, transportation, and facilities management

Revenue Growth (USD Million) Backlog by 0





A Wide Range of Capabilities Across Various Geographies

Orascom Construction PLC operates under three brands and owns 50% of BESIX Group

Orascom Construction

- Established in 1950
- Leading MENA industrial and infrastructure contractor
- Backlog: USD 4.6 billion
- Core markets: MENA
- Expertise: infrastructure, industrial and high-end commercial projects





Contrack Watts

- Established in 1985.
- Preferred US government contractor for the last 10 years
- Backlog: USD 83 million
- Core markets: USA (including Pacific Rim) and MENA
- Expertise: EPC services and facilities management for federal and infrastructure projects





Weitz

- Established in 1855
- Backlog: USD 1.2 billion
- Core markets: USA licensed/registered in all 50 states and DC
- **Expertise:** contractor and construction manager of commercial, industrial and heavy industrial projects





BESIX Group

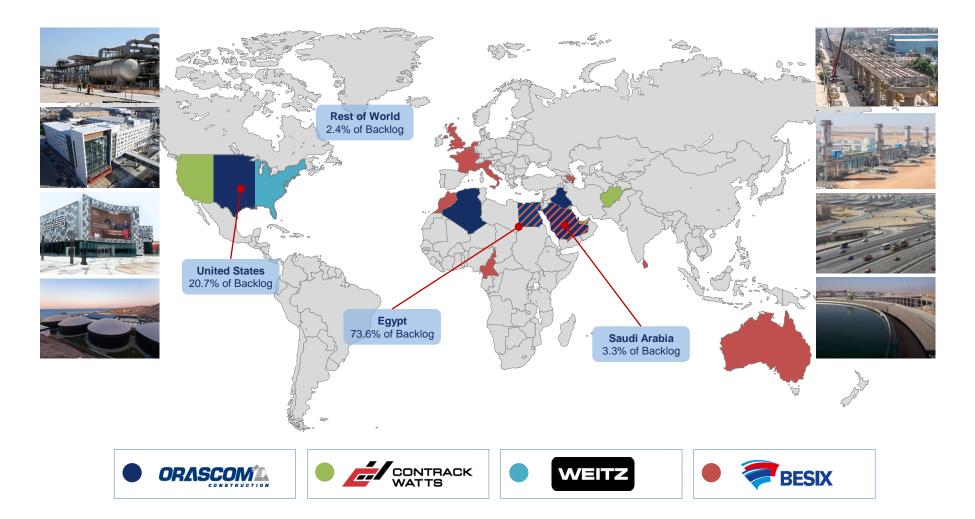
- Established in 1909
- 50% ownership
- Backlog: EUR 4.2 billion (100% share)
- Core markets: MENA and Europe
- Expertise: infrastructure, marine and high-end commercial projects





Note: Backlog size as of 30 June 2021

Geographic and Sector Diversification



Large geographic presence – each region with an established customer base



EPC Track Record Across Several Industries and Geographies

Select Track Record

Industrial

- Over 12 mtpa of nitrogen fertilizer capacity in Egypt, Algeria and USA including the largest nitrogen fertilizer plant in USA in nearly 30 years
- Over 40 mtpa of cement production capacity around the world
- 8 petrochemical projects (ex. fertilizer) in the Middle East and the largest methanol plant in USA
- Repeat contractor for agro/food players in the US such as Syngenta, Monsanto and Ozark

Power

- · Completed over 28,000 MW of power generation projects in MENA (Egypt, Algeria and Iraq)
- Added over 12,500 MW of power generation capacity in Egypt since 2016 including the largest power plants in the world
- Renewable energy projects include two hydropower plants in Burundi and a wind farm in Egypt

Transportation

- Key Cairo Metro player since the late 1980s and completed over 1,000km of rail projects in the Middle East (mainly Egypt and Saudi Arabia)
- World's largest swing rail bridge (in Egypt) and over 30 airport projects in the Middle East
- Egypt's first monorail and high-speed rail projects

Water Treatment

- Building the largest water treatment plant in Egypt (5m m³/day) and co-developer of Egypt's first PPP project in Egypt (New Cairo Wastewater Treatment Plant)
- Leading player in the development of Egypt's water sector across all segments including desalination, wastewater and water infrastructure

Buildings

- First LEED Platinum project in Africa and the largest commercial malls in Egypt
- Currently building the largest archaeological museum in the world in Egypt
- Completed the largest student housing complex in the US at Texas A&M University
- Completed three of the newest hospitals in Egypt







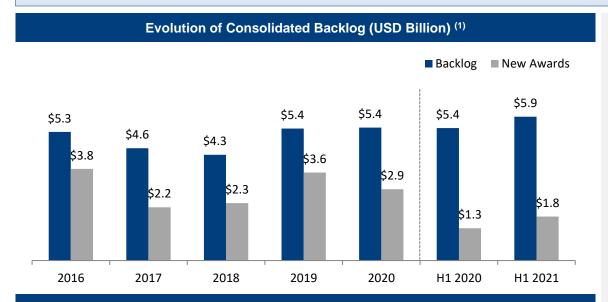




Consolidated Backlog

Current backlog size and quality supports the Group's revenue and profitability targets

Focus on pursuing quality projects where the Group has a competitive edge and is confident in the source of funding



Backlog and New Awards								
USD million	H1 2021	H1 2020	Change	Q2 2021	Q2 2020	Change		
Equity consolidation								
Backlog	5,878.2	5,418.1	8.5%					
New Awards	1,803.1	1,324.1	36.2%	1,136.7	724.9	56.8%		
Pro forma inc. 50% of BESIX	,							
Backlog	8,404.0	7,931.0	6.0%					
New Awards	2,627.4	1,933.0	35.9%	1,358.4	986.1	37.8%		

Consolidated

- Consolidated backlog (excluding BESIX) increased 8.5% y-o-y to USD 5.9 billion in H1 2021
- Consolidated new awards increased 56.8%
 y-o-y to USD 1.1 billion in Q2 2021 and 36.2%
 y-o-y to USD 1.8 billion in H1 2021

MEA

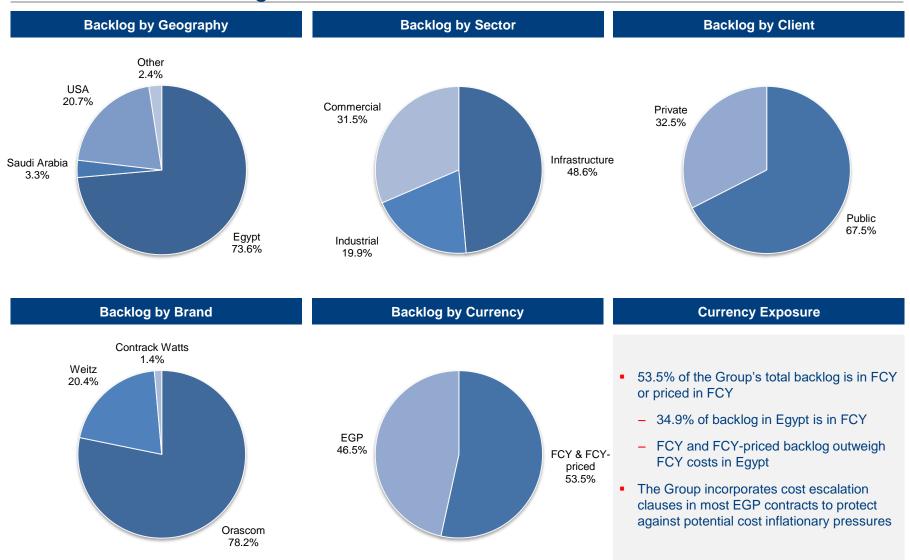
- New awards of USD 920 million in H1 2021, of which \$350 million were in Q2 2021
- New contracts include water treatment plants and two textile manufacturing complexes

USA

- New awards of USD 885 million in H1 2021, of which USD 790 million were in Q2 2021
- Led by multiple data center projects in addition to the Group's core commercial and light industrial sectors
- New awards mainly in the Group's core commercial and light industrial sectors

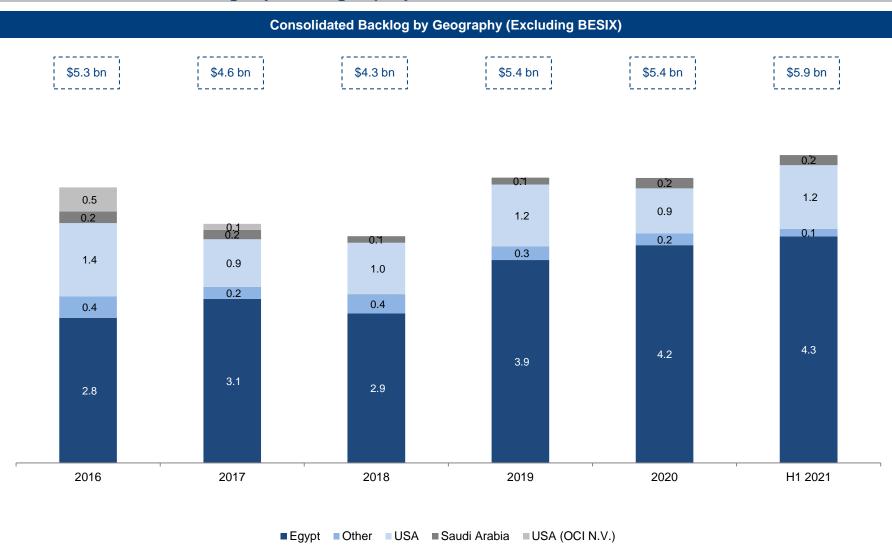


Consolidated Backlog Breakdown – 30 June 2021





Evolution of Backlog by Geography





Investment in BESIX Group



Highlights

- An international Belgian multiservice company with a leading position in construction, property development and concessions founded in 1909
- OC acquired 50% of BESIX in a joint leverage buyout in partnership with BESIX management in 2004
 - Held value as an investment in associates on Orascom Construction's balance sheet at a book value of USD 373.8 million
- Key strategic player that complements OC, allowing for partnership on projects
- Global Presence: operates in 6 continents with a key focus on Europe, MENA, Australia and select African markets
- MENA experience: 60 years of experience in the MENA region highlighted by landmark projects
 - Operating water, sewage and recycling concessions and facility management experience in UAE
- Europe experience: Benelux's largest contractor focused on high-end commercial and infrastructure projects
- Concessions & Real Estate Portfolio: leverages construction and property development expertise to invest in concessions and real estate in Europe and MENA
- Dividend: annual dividend stream to shareholders

EUR 4.2 billion

H1 2021 backlog

EUR 1.4 billion

H1 2021 new awards

EUR 2.8 billion

FY 2020 revenue

48

2021 ENR International contractors ranking

15,000

Employees worldwide

Burj Khalifa World's tallest building Tangiers Port, Morocco
Africa's largest port

Yas Island/Ferrari Park
Abu Dhabi

Sheikh Zayed Bridge Abu Dhabi **Maastoren Tower**

The Netherlands















Pro Forma Snapshot Including 50% of BESIX – Q2 2021

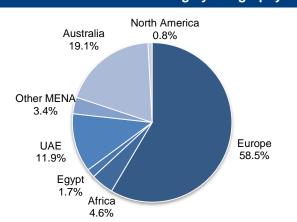


- BESIX standalone backlog of EUR 4.2 billion as of 30 June 2021, in-line with level as of 31 December 2020
- New awards increased 25% y-o-y to EUR 1.4 billion in H1 2021
- Standalone net debt position of EUR 137.8 million as of 30 June 2021
- BESIX book value of USD 377.3 million in Orascom Construction's noncurrent assets on the balance sheet

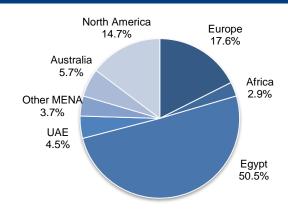
BESIX Standalone Backlog Evolution (EUR billion) 4.8 4.8 4.2 4.2 2.9 3.0 2016 2017 2018 2019 2020 H1 2021

USD million	ОС	50% of BESIX	Pro Forma
Revenue	1,685.0	839.9	2,524.9
EBITDA	100.4	22.9	123.3
Net Income	49.3	(1.6)	47.7
Net Debt (Cash)	(151.3)	81.9	(69.4)
Backlog	5,878.2	2,525.8	8,404.0
New Awards	1,803.1	824.3	2,627.4

BESIX Standalone Backlog by Geography



Pro Forma Backlog - 50% of BESIX





Portfolio of Building Materials, Facilities Mgmt. and Infrastructure Assets

These subsidiaries and investments contributed over 10% to the Group's total net income in Q2 2021

Company	Ownership	H1 2021 Revenue	Description
National Steel Fabrication	100%	USD 23.6 million	 Manufactures and supplies fabricated steel products in Egypt and North Africa – total capacity of 120k/year Operates four facilities plants in Egypt and Algeria, two of which are the largest in MENA
ALICE D	100%	USD 14.3 million	 Manufactures and installs glass, aluminum and architectural metal works Operates facility in Egypt with a capacity of 250k sqm, supplying primarily Egypt and North Africa
UHC	56.5%	USD 52.3 million	 Holds 50% stakes in BASF Construction Chemicals Egypt, Egyptian Gypsum Company and A-Build Egypt Subs operate from 4 plants in Egypt and Algeria, supplying products primarily in Egypt and North Africa
UNITED PAINTS & CHEMICALS	56.5%	USD 6.0 million	 Owns DryMix, Egypt's largest manufacturer of cement-based ready mixed mortars in powdered form used in the construction industry Capable of producing 240k metric tons of product and supplies products to clients in Egypt and North Africa
NPC	40%	USD 18.7 million	 Manufactures precast/pre-stressed concrete cylinder pipes and pre-stressed concrete primarily Two plants located in Egypt supply Egypt and North Africa; production capacity of 86 km/yr of concrete piping
SCID 5	14.7%	USD 31.5 million	 Production capacity of 130k kilolitres of decorative paints and industrial coatings primarily for the construction industry Operates two plants in Egypt and supplies products to clients in Egypt and North Africa
CONTRACK	100%	USD 12.5 million	 Egypt's premier facility and property management services provider Hard and soft facility management in commercial, hospitality and healthcare
SIDC STANSON OF THE PARTY OF TH	60.5%	USD 2.1 million	 Owner and developer of an 8.8 million square meter industrial park located in Ain Sokhna, Egypt Provides utility services for light, medium and heavy industrial users in Ain Sokhna, Egypt
ORAS qualia	50%	USD 6.6 million	 A 250m³/day wastewater treatment plant; OC is a co-owner and co-operator of the facility Egypt's first Public Private Partnership project
RAEGHAREB WIND ENERGY S.A.E.	20%	USD 24.7 million	 The largest renewable energy IPP project in Egypt; a 262.5 MW build-own-operate wind farm under a 20-year Power Purchase Agreement Full commercial operation commenced 45 days ahead of schedule on 31 October 2019



Proven Financing Capabilities

Experienced Team

- Finance team previously secured and arranged debt for complex industrial and infrastructure projects worldwide across cement, fertilizer, power and infrastructure sectors, having historically raised ~USD 18.5 billion of financing and having strong relationships with European, UAE, US and Egyptian lenders;
 - USD 18.5 billion debt raised over past 15 years;
 - USD 5.8 billion debt raised as ring-fenced project finance; and
 - USD 2.8 billion of access to non-bank liquidity through US, European & Egyptian debt capital markets

ECA Financing

- Due to its global footprint, the Group is able to mobilize ECA-backed financing for eligible projects from various European Countries as well as the US having a presence in Europe, UK, and the US
- To date, Orascom has financed projects worth over USD 6.4 billion through ECA-backed financing with strong ECAs such as SACE, JBIC and US EXIM

EPC + Finance

- Four power plants in Egypt under EPC + Finance scheme whereby the Group participated in arranging ECA-backed financing on behalf of the client, Egyptian Electricity Holding Company
- Structured and arranged multiple 15-year EUR & USD denominated financing packages on behalf of the client for Burullus, New Capital, Assiut and West Damietta combined cycle power plants with power capacity exceeding 10,000 MW
- Assiut/West Damietta power plant transaction awarded Deal of the Year by Trade Finance Magazine in March/April 2017

Project Finance

- Closed financing transaction for New Cairo Wastewater Treatment Plant, Egypt's first Private Public Partnership
 - Transaction size of EGP 566 million in 2010 with a 15-year tenor
 - Awarded PPP African Deal of the Year by Euromoney/Project Finance Magazine
- Arranged financing for 250 MW BOO wind farm with Japanese lenders and JBIC/NEXI; first project of its size and kind in Egypt
 - Awarded EMEA and Africa Project Finance Deal of the Year from EMEA Finance

Bilateral Facilities & Medium Term Financing

- Funding requirements are supported by strong relationships with international, regional and Egyptian financial institutions (the group maintains relationship with more than 40 lending institutions)
- Bilateral facilities to support working capital and bonding requirements
- Experience in raising revolving credit facility from multilateral institution, and issued Egypt's first bond on a consolidated group structure with 5-year tenor accessing an institutional investor base (not including banks)



Financial Section – H1 2021 Results



Financial Highlights

- Recovery in Q2 2021 resulting in steady evolution of revenue, EBITDA and net income y-o-y in H1 2021
- Revenue increased 4.1% y-o-y to USD 1,685.0 million, consolidated EBITDA increased 1.1% to USD 100.4 million and net income increased 37.1% y-o-y to USD 47.7 million in H1 2021
- Net cash position stable at USD 151.3 million as of 30 June 2021
- Consolidated backlog increased 8.8% y-o-y USD 5.9 billion and new awards increased 36.2% y-o-y to USD 1.8 billion as of 30 June 2021
- Backlog sustained at a healthy level that provides sufficient visibility on future revenue and profit
- Continued progress on an active bidding pipeline
- BESIX reported a standalone backlog of EUR 4.2 billion and new awards of EUR 1.4 billion in H1 2021
- Pro forma backlog including 50% share in BESIX increased 6.0% y-o-y to USD 8.4 billion and pro forma new awards increased 37.8% to USD 2.6 billion in H1 2021

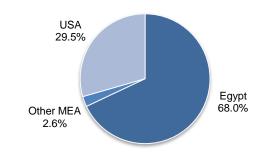
- A dividend of USD 0.2313 per share was distributed to shareholders in August 2021
- Marks the fourth consecutive year of dividend distributions



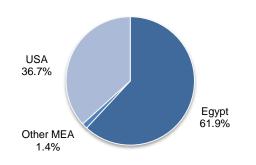
Summary Income Statement

USD million						
	H1 2021	H1 2020	Change	Q2 2021	Q2 2020	Change
Revenue	1,685.0	1,618.8	4.1%	868.3	791.2	9.7%
MEA	1,188.7	1,024.7	16.0%	608.6	472.4	28.8%
USA	496.3	594.1	(16.5)%	259.7	318.8	(18.5)%
EBITDA	100.4	99.3	1.1%	49.4	35.2	40.3%
MEA	95.4	92.5	3.1%	46.2	32.0	44.4%
USA	5.0	6.8	(26.5)%	3.2	3.2	0.0%
EBITDA margin	6.0%	6.1%		5.7%	4.4%	
MEA margin	8.0%	9.0%		7.6%	6.8%	
USA margin	1.0%	1.1%		1.2%	1.0%	
Net income attrib. to shareholders	47.7	34.8	37.1%	23.8	9.8	142.9%
MEA	47.1	49.0	(3.9)%	22.3	16.7	33.5%
USA	2.2	4.3	(48.8)%	1.7	0.2	750.0%
BESIX	(1.6)	(18.5)		(0.2)	(7.1)	
Net income margin	2.8%	2.1%		2.7%	1.2%	
MEA margin	4.0%	4.8%		3.7%	3.5%	
USA margin	0.4%	0.7%		0.7%	0.1%	

Revenue by Geography – H1 2021



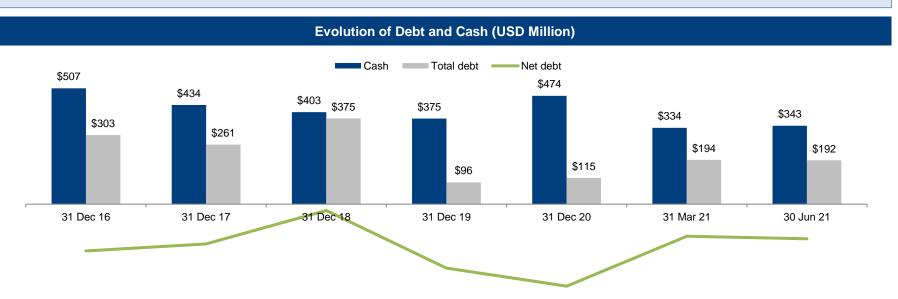
Revenue by Geography - H1 2020





Net Cash Position

Net cash position of USD 151.3 million as of 30 June 2021



	Debt and Equity Summary Based on IFRS Statements							
USD million 31 Dec 16 31 Dec 17 31 Dec 18 31 Dec 2019 31 Dec 2020 31 Mar 2021 30 June 20								
Cash	506.9	434.2	402.5	374.8	473.8	333.9	343.0	
Total debt	302.8	260.7	375.3	95.7	115.2	193.7	191.7	
Net debt	(204.1)	(173.5)	(27.2)	(279.1)	(358.6)	(140.2)	(151.3)	
Total equity	302.4	402.5	471.5	585.7	641.9	651.7	656.0	
ND/equity	(0.67)	(0.43)	(0.06)	(0.48)	(0.56)	(0.22)	(0.23)	
EBITDA	99.0	212.9	207.1	268.2	197.8	51.0 ⁽¹⁾	100.4 ⁽²⁾	



Income Statement

USD million	H1 2021	H1 2020	Q2 2021	Q2 2020
Revenue	1,685.0	1,618.8	868.4	791.2
Cost of sales	(1,520.5)	(1,455.8)	(786.6)	(720.3)
Gross profit	164.5	163.0	81.8	70.9
Margin	9.8%	10.1%	9.4%	9.0%
Other income	4.9	1.8	2.0	0.4
SG&A expenses	(92.5)	(88.7)	(46.9)	(47.5)
Operating profit	76.9	76.1	36.9	23.8
EBITDA	100.4	99.3	49.4	35.2
Margin	6.0%	6.1%	5.7%	4.4%
Financing income & expenses				
Finance income	6.4	11.8	0.7	6.9
Finance cost	(11.5)	(13.8)	(4.9)	(2.8)
Net finance cost	(5.1)	(2.0)	(4.2)	4.1
Income (loss) from equity accounted investees	3.9	(18.5)	3.7	(6.9)
Profit before income tax	75.7	55.6	36.4	21.0
Income tax	(22.3)	(21.2)	(9.9)	(11.5)
Net profit	53.4	34.4	26.5	9.5
Profit attributable to:				
Owners of the company	47.7	34.8	23.8	9.8
Non-controlling interests	5.7	(0.4)	2.7	(0.3)
Net profit	53.4	34.4	26.5	9.5
•				

Results Commentary

Revenue:

- Consolidated revenue increased 9.7% y-o-y to USD 868.3 million in Q2 2021 and 4.1% y-o-y to USD 1,685.0 million in H1 2021
- MEA operations comprised 70% of total revenue in Q2 2021 and 71% in H1 2021 while USA operations accounted for the balance

EBITDA

- EBITDA increased 40.3% y-o-y to USD 49.4 million in Q2 2021 and 1.1% y-o-y to USD 100.4 million in H1 2021
- EBITDA margins increased to 5.7% in Q2 2021 and remained stable at 6.0% in H1 2021
- EBITDA margins in the U.S. operations saw modest improvement q-o-q and y-o-y in Q2 2021

Income from associates:

BESIX total contribution of USD (0.2) million in Q2 2021 from compared USD (7.1) million in Q2 2020, and of USD (1.6) million in H1 2021 compared to USD (18.5) million in H1 2020

Net Income:

 Net income attributable to shareholders increased 142.9% y-o-y to USD 23.8 million in Q2 2021 and 37.1% y-o-y to USD 47.7 million in H1 2021



Balance Sheet

USD million	30 June 2021	31 Dec 2020
ASSETS		
Non-current assets		
Property, plant and equipment	171.5	177.2
Goodwill	13.8	13.8
Trade and other receivables	47.0	47.0
Equity accounted investees	419.4	419.4
Deferred tax assets	38.1	39.0
Total non-current assets	689.8	696.4
Current assets		
Inventories	287.0	288.1
Trade and other receivables	1,614.5	1,473.2
Contracts work in progress	1,052.9	854.5
Current income tax receivables	0.4	2.5
Cash and cash equivalents	343.0	473.8
Total current assets	3,297.8	3,092.1
TOTAL ASSETS	3,987.6	3,788.5

Results Commentary

Non-current assets

 Total investment in associates includes BESIX at an equity value of USD 377.3 million

Current assets:

- Trade and other receivables as of 30 June 2021 include USD 812.6 million in accounts receivables, USD 281.5 million in retentions and USD 272.0 million in supplier advance payments
- 50% of gross trade receivables as of 30 June 2021 are not yet due
- Contracts work in progress should be assessed along with advance payments



Balance Sheet

USD million	30 June 2021	31 Dec 2020
EQUITY		
Share capital	116.8	116.8
Share premium	480.2	480.2
Reserves	(294.0)	(289.7)
Retained earnings	309.0	288.6
Equity attributable to owners of the Company	612.0	595.9
Non-controlling interests	44.0	46.0
TOTAL EQUITY	656.0	641.9
LIABILITIES		
Non-current liabilities		
Loans and borrowings	7.3	19.9
Trade and other payables	52.0	57.1
Deferred tax liabilities	3.3	3.3
Total non-current liabilities	62.6	80.3
Current liabilities		
Loans and borrowings	184.4	95.3
Trade and other payables	1,500.0	1,402.8
Advance payments from construction contracts	1,097.2	1,086.3
Billing in excess of construction contracts	384.8	383.8
Provisions	55.4	54.7
Income tax payables	47.2	43.4
Total current liabilities	3,269.0	3,066.3
Total liabilities	3,331.6	3,146.6
TOTAL EQUITY AND LIABILITIES	3,987.6	3,788.5

Results Commentary Equity:

 The movement in reserves relates primarily to currency translation differences

Liabilities:

 Trade and other payables as of 30 June 2021 includes USD 488.2 million in trade payables, USD 583.9 million in accrued expenses and USD 165.3 million in retentions payable to subcontractors



Cash Flow Statement

USD million	30 June 2021	30 Jun 2020	Results Commentary
Net profit	53.4	34.4	Cash flow used in operating activities:
		01	 Positive operating cash flow of USD 31.8 million in Q2 2021
Adjustments for:			 Q2 2021 operating cash flow did not compensate for outflow
Depreciation	23.5	23.2	in Q1 2021
Interest income (including gains on derivatives)	(3.8)	(5.4)	 The Group is working to build on Q2 2021 cash flow and
Interest expense (including losses on derivatives)	9.2	11.9	end FY 2021 positively
Foreign exchange loss and others	(0.3)	(4.5)	
Share in (income) loss of equity accounted investees	(3.9)	18.5	
Gain on sale of PPE	(1.9)	(0.7)	
Income tax expense	22.3	21.2	
Changes in:			
Inventories	1.1	16.9	
Trade and other receivables	(138.5)	(140.6)	
Contract work in progress	(198.4)	(130.1)	
Trade and other payables	89.1	75.5	
Advanced payments construction contracts	10.9	154.6	
Billing in excess on construction contracts	1.0	9.3	
Provisions	0.7	(2.8)	
Cash flows:			
Interest paid	(9.1)	(10.2)	
Interest received	3.1	5.0	
Dividends from equity accounted investees	0.3	13.2	
Income taxes paid	(15.5)	(36.2)	
Cash flow (used in) from operating activities	(156.8)	53.2	



Cash Flow Statement

USD million	30 June 2021	30 Jun 2020
Investments in PPE	(18.2)	(18.2)
Proceeds from sale of PPE	3.7	3.8
Cash flow used in investing activities	(14.5)	(14.4)
Proceeds from borrowings	103.2	98.8
Repayment of borrowings	(26.7)	(41.2)
Dividends paid to shareholders	(24.5)	-
Other long-term liabilities	(6.1)	(2.5)
Dividends paid to non-controlling interest	(5.9)	(4.1)
Net cash from financing activities	40.0	51.0
Net change in cash and cash equivalents	(131.3)	89.8
Cash and cash equivalents at 1 January	473.8	374.8
Currency translation adjustments	0.5	(1.9)
Cash and cash equivalents at 30 June	343.0	462.7

Results Commentary

Cash flow used in investing activities:

 Cash flow used in investing activities of USD 14.5 million in H1 2021 for capital expenditure

Cash flow from financing activities:

- Cash flow from in financing activities of USD 40.0 million in H1 2021 compared to USD 51.0 million in H1 2020
- A dividend of USD 24.5 million was paid to shareholders in January 2021



Appendix



Board of Directors

Johan Beerlandt

Non-Executive

Chairman



Jérôme Guiraud

Non-Executive Chairman



Nada Shousha

Non-Executive

CEO



Osama Bishai

Executive Board Member



Sami Haddad

Non-Executive



Wiktor Sliwinski

Non-Executive

Three committees established: Audit Committee, Remuneration Committee and Nomination Committee



Entrepreneurial Track Record

Creating Shareholder Value

- Shareholder return: driven by strong longstanding leadership along with investment vision of principal shareholders
- Strategy as a new company to focus on infrastructure investments and Operation & Maintenance (O&M) contracts to provide steady cash
 flow and support long-term growth
 - Co-developer and co-operator of Egypt's first PPP concession New Cairo Wastewater Treatment Plant (Orasqualia)
 - Co-developed 262.5 MW BOO wind farm in Egypt, the largest IPP renewable energy project in the country
 - Secured O&M contracts in power, water treatment, water desalination, wastewater treatment, transportation and facilities management
- History of successfully entering new markets:
 - Expanding outside Egypt since early 1990's; operating in four countries as at IPO and in more than 10 countries today
 - Successful acquisitions: BESIX in 2004 and Weitz in the United States in 2012
- History of successfully incubating new businesses including:
 - Cement: developed a top 10 global cement producer primarily through greenfield projects in over 10 countries until divestment in December 2007
 - Ports: held a strategic stake in a key port in Egypt on a Build-Own-Operate (BOT) basis, which was divested in 2007
 - Fertilizer & Chemicals: built three of OCI N.V.'s operating plants in Egypt and Algeria, and in the construction phase for two production complexes in the United States, which will help transform the business of OCI N.V. to a top three global fertilizer producer











Longstanding Position as Global Contractor of Choice

Track Record and Competitive Strengths

- Tradition: construction has been the core business since inception in 1950
 - Orascom Construction PLC is now a leading global company employing c.65,000 people, with over 70 years of experience in MENA markets and 160 years in the United States through Weitz and Contrack Watts
- Wide variety of core competencies: execution of large and complex infrastructure, industrial and commercial projects
- Track record with global presence: proven track record in over 20 countries across infrastructure, industrial and commercial sectors, with strong focus on high growth markets and significant local resources ranked 42nd on ENR's 2019 International Contractors rankings, the highest MENA construction company
- Experienced management team: key executives have been with the Company 10+ years and have a proven track record of growing the business both organically and through acquisitions as well as arranging competitive financing packages
- Strong and well-established client base: comprising sovereign and blue-chip clients with longstanding relationships
- Backlog: healthy level of quality backlog and strong balance sheet, now scaled to embark on next phase of growth and margin expansion
- High corporate governance standard: culture of strict corporate governance as part of a publicly traded company since 1999 enhanced by experience as part of a Dutch company listed on Euronext Amsterdam for 2 years











Group Strategy Aimed at Delivering Top and Bottom Line Growth

The Group has focused on creating shareholder value in the process of becoming a leading private sector contractor and an incubator of high-value industrial businesses

Commitment instilled in management and founding shareholders to propel the Group into the next phase of its growth trajectory

Strengthen EPC Market and Geographic Position

- Expand market presence as an EPC contractor in core markets in MENA and USA
 - Strengthen activities in key infrastructure and industrial sectors
 - Selective pursuit of well-funded projects
 - Capitalize on financing track record across various industries
- Continued commitment to pursue strategic geographic expansion in markets that offer strong fundamentals
 - Young, growing populations with a need for infrastructure and industrial investment

Value Accretive Investment and O&M Opportunities

- Leverage investment track record in cement, ports, fertilizer, wastewater treatment and now renewable energy to pursue new investment opportunities
- As a builder, owner and operator, the Group generates construction revenue during the contracting phase followed by recurring cash flow once the project is operational
- Required equity partly funded by profits and cash flows from the contracting phase
- Strategy already implemented with investment stakes in a wastewater treatment plant and a 262.5 MW BOO wind farm in Egypt, both operational
- Successfully growing a portfolio of Operation & Maintenance contracts

Establish and Leverage Strategic Partnerships and JVs

- Maintain active strategy of working in partnership with industry leaders to complement and expand capabilities
- Historically such relationships have allowed us to participate in some of MENA's largest infrastructure projects
- Build upon strong relationships with repeat clients to secure new work in existing and new markets

Commitment to Excellence

- Focus on quality, safety, environment and ethical business practices
- Maintain a safe and healthy workplace while putting our expertise to work for the benefit of clients and partners
- Effective corporate engagement and social responsibility in the communities in which we operate



Pursuing Value Accretive Investments

- Construction business was integral to OCI's value creation story:
 - Developed and incubated businesses both independently and with partners for nearly 20 years
- Key executives have been with the Group for 10+ years, guaranteeing OC's continuity in its ability & intention to create new growth channels

Cement Group (1996 – 2007)

- Started cement business with 1.5 mtpa green-field project in Egypt in 1996
- Became top 10 global cement producer in 2007 with 35 mtpa capacity
- Divested to Lafarge at an EV of US\$ 15 billion
- Distributed US\$ 11 billion in dividends in 2008

Sokhna Port (1999 – 2007)

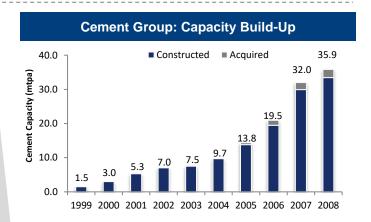
- Started construction of a new port near Suez Canal in 1999 and was main contractor since privatization
- Only BOT privatized port in Middle East at the time OCI held 45% stake
- Sold stake to Dubai Ports World for US\$ 372 million in 2007
- Exit Multiple: 20.6x EV/EBITDA
- IRR: 49% over 8.5-year investment period

Fertilizer & Chemicals Group (2005 – 2015)

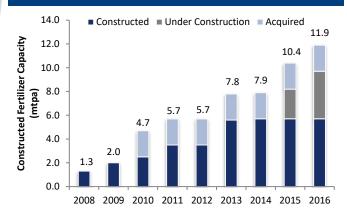
- Started construction of first fertilizer plant in 1998
- Identified and invested in EBIC in 2005 (30% stake)
- Constructed EFC, which was acquired in 2008
- Sorfert Algérie in JV with Sonatrach built by OC, commissioned end-2013
- Started construction of Iowa Fertilizer Company (USA) in 2012
- Started construction of Natgasoline (USA) in 2014

Infrastructure Investments (Present)

- New Cairo Wastewater Treatment Plant: 50% owner and developer of Egypt's first PPP project (20-year concession)
 - Both the developer and contractor for the 250 m3/day WWTP (2014)
- Ras Ghareb Wind Farm: 20% owner and developer of the first renewable energy IPP project of its type and size in Egypt (20-year concession)
 - Both the developer and contractor for the 262.5 MW wind farm (2019)









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Backlog and new contract awards are non-IFRS metrics based on management's estimates of awarded, signed and ongoing contracts which have not yet been completed, and serves as an indication of total size of contracts to be executed. These figures and classifications are unaudited, have not been verified by a third party, and are based solely on management's estimates.





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