

Corporate Presentation September 2020



Highlights

Global contractor focused on infrastructure, industrial and high-end commercial projects in MEA and USA









- Dual listing on NASDAQ Dubai and the Egyptian Exchange
 - Shareholding above 5%: Sawiris Family 51.8%; Sustainable Capital 10.1%; Cascade Investment and Bill & Melinda Gates Foundation - 5.8%
- Pro forma backlog of USD 7.9 billion including 50% share in BESIX and consolidated backlog of USD 5.4 billion as of 30 June 2020
 - Ranked #38 on ENR's Int'l Contractors list and #112 on Global Contractors list
- Proven track record of growth and shareholder value creation through entry into new markets and the creation of new business lines
 - Previously incubated cement, port and fertilizer businesses
- Focused on growing concessions portfolio to provide recurring cash flow and support long term growth
 - Co-developer and co-owner of Egypt's first PPP project (Orasqualia) and the largest renewable energy IPP project in Egypt (262.5 MW BOO wind farm)
 - Already secured several O&M contracts in water, transportation and facilities management
- Strategic shareholding of 50% in BESIX Group, the largest Belgian contractor with a backlog of of EUR 4.5 billion as of 30 June 2020
 - Partnership opportunities, exposure to complementary capabilities and annual dividend stream
 - Book value of USD 359.4 million



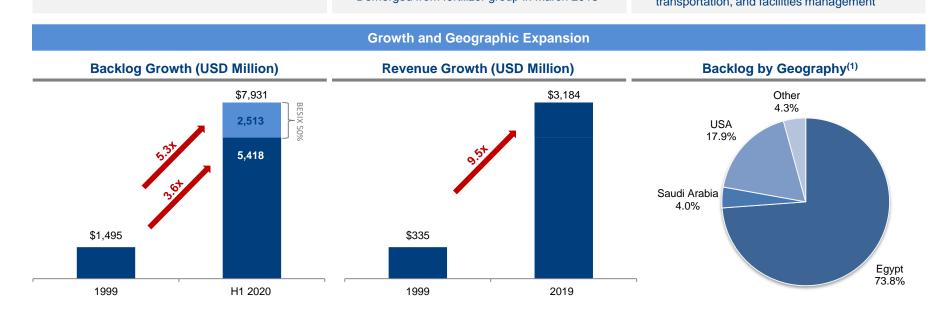






History of Creating Value for Shareholders					
Growing Family Construction Business	Incubating Cement, Port & Fertilizer Lines	Building an Investments and O&M Portfolio			
Roots trace back to 1950s in Egypt where first project was refurbishment of school wall Evolved into leading private sector contractor by the 1990s through partnerships with int'l players Embarked on an ambitious drive in the mid-1990s to invest in cement and building materials IPO on the EGX in 1999 and acquired 50% of BESIX Group in 2004	 Created a top 10 global cement producer in 12 countries through greenfields and acquisitions in 1990s-2000s Co-owned/built ME's first privatized BOT port in Egypt and divested stake in 2007 at a 49% IRR Divested cement group in 2007 and began growing fertilizer business Leveraged construction group and M&A to expand fertilizer business in Egypt, Algeria, 	 Concessions portfolio to create both construction opportunities and recurring income and cash flow Already co-owner and co-operator of New Cairo Wastewater Treatment Plant, Egypt's first PPP Co-developed 262.5 MW BOO wind farm in Egypt, the largest IPP renewable energy project in the country. Project commissioned and operational 45 days ahead of schedule on 31 October 2019 			
Currently executing projects in 10 countries compared to 4 at IPO		 Secured O&M contracts in water desalination water treatment, wastewater treatment, por transportation, and facilities management 			

Strong Track Record of Growth and International Expansion





A Wide Range of Capabilities Across Various Geographies

Orascom Construction PLC operates under three brands and owns 50% of BESIX Group

Orascom Construction

- Established in 1950
- Leading MENA industrial and infrastructure contractor
- Backlog: USD 4.4 billion
- Core markets: MENA
- Expertise: infrastructure, industrial and high-end commercial projects



Contrack Watts

- Established in 1985
- Preferred US government contractor for the last 10 years
- Backlog: USD 163 million
- Core markets: USA (including Pacific Rim) and MENA
- Expertise: EPC services and facilities management for federal and infrastructure projects





Backlog: USD 847 million

Core markets: USA – licensed/registered in all 50 states and DC

Weitz

• **Expertise:** contractor and construction manager of commercial, industrial and heavy industrial projects



BESIX Group

Established in 1909

Established in 1855

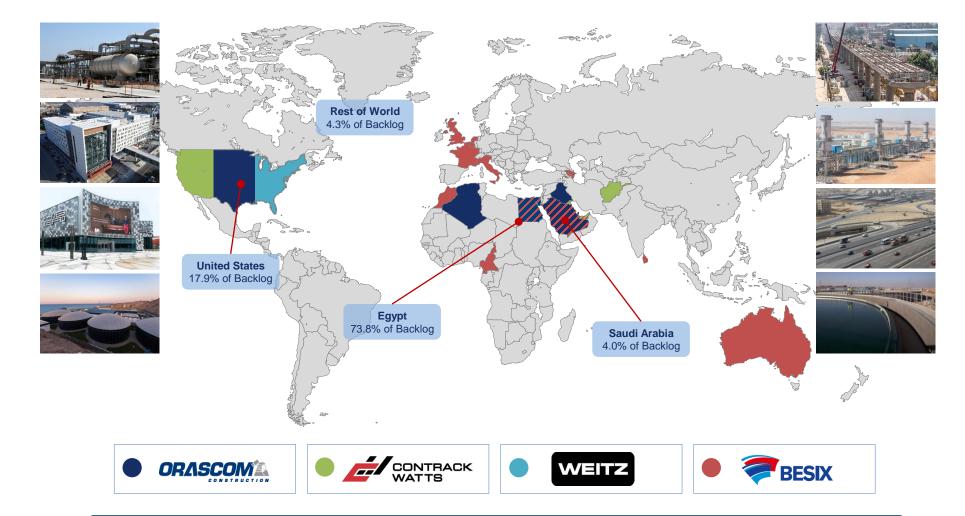
- 50% ownership
- Backlog: EUR 4.5 billion (100% share)
- Core markets: MENA and Europe
- Expertise: infrastructure, marine and high-end commercial projects







Geographic and Sector Diversification



Large geographic presence – each region with an established customer base



EPC Track Record Across Several Industries and Geographies

Select Track Record

Industrial

- Over 12 mtpa of nitrogen fertilizer capacity in Egypt, Algeria and USA including the largest nitrogen fertilizer plant in USA in nearly 30 years
- Over 40 mtpa of cement production capacity around the world
- 8 petrochemical projects (ex. fertilizer) in the Middle East and the largest methanol plant in USA
- · Repeat contractor for agro/food players in the US such as Syngenta, Monsanto and Ozark

Power

- Completed over 28,000 MW of power generation projects in MENA (Egypt, Algeria and Iraq)
- Added over 12,500 MW of power generation capacity in Egypt since 2016 including the largest power plants in the world
- · Renewable energy projects include two hydropower plants in Burundi and a wind farm in Egypt

Transportation

- Key Cairo Metro player since the late 1980s and completed over 1,000km of rail projects in the Middle East (mainly Egypt and Saudi Arabia)
- World's largest swing rail bridge (in Egypt) and over 30 airport projects in the Middle East

Water Treatment

- Building the largest water treatment plant in Egypt (5m m³/day) and co-developer of Egypt's first PPP project in Egypt (New Cairo Wastewater Treatment Plant)
- Leading player in the development of Egypt's water sector across all segments including desalination, wastewater and water infrastructure

Buildings

- First LEED Platinum project in Africa and the largest commercial malls in Egypt
- Currently building the largest archaeological museum in the world in Egypt
- Completed the largest student housing complex in the US at Texas A&M University
- Completed three of the newest hospitals in Egypt







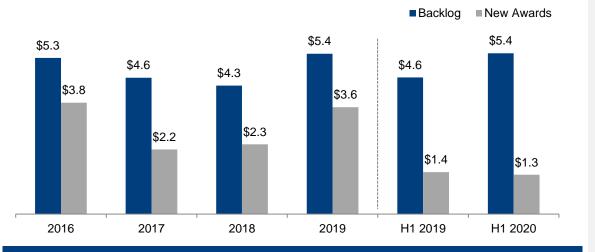




Consolidated Backlog Growth

Current backlog size and quality supports the Group's revenue and profitability targets

Focus on pursuing quality projects where the Group has a competitive edge and is confident in the source of funding



Evolution of Consolidated Backlog⁽¹⁾

Backlog and New Awards Growth in 2020

USD million	H1 2020	H1 2019	Change	Q2 2020	Q2 2019	Change
Equity consolidation						
Backlog	5,418.1	4,602.1	17.7%			
New Awards	1,324.1	1,415.3	(6.4)%	724.9	934.7	(22.4)%
Pro forma inc. 50% of BESIX						
Backlog	7,931.0	7,338.0	8.1%			
New Awards	1,933.0	2,357.6	(18.0)%	986.1	1,500.3	(34.3)%

Consolidated

- Consolidated backlog (excluding BESIX) increased 17.7% y-o-y to USD 5.4 billion in H1 2020
- Consolidated new awards decreased 6.4% y-o-y in H1 2020

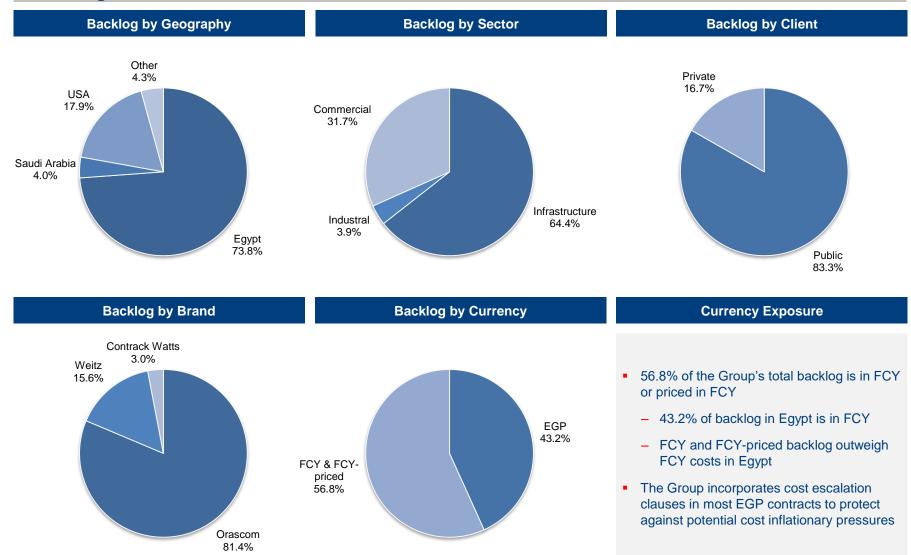
<u>MEA</u>

- New awards of approx. USD 950 million in h1 2020 and USD 620 million in Q2 2019
- New awards in Q2 2019 include infrastructure, transportation and commercial projects

<u>USA</u>

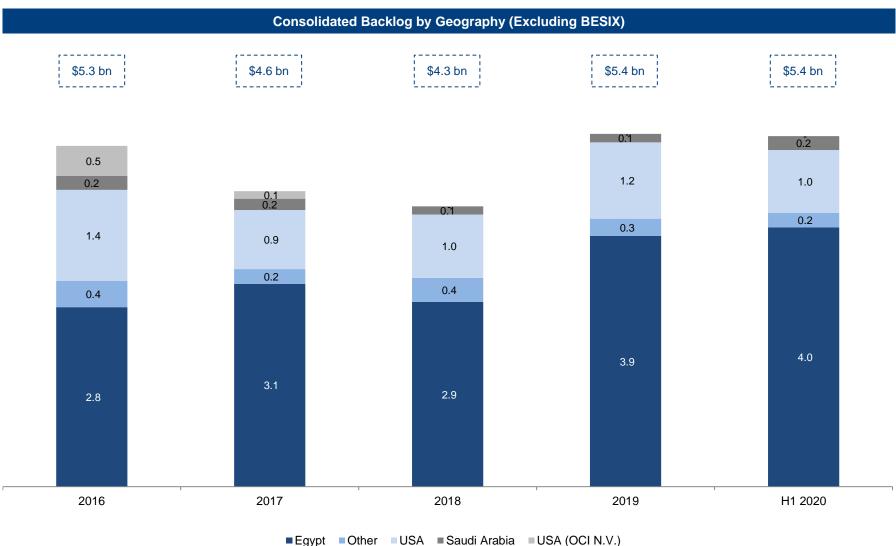
- New awards of USD 371 million in H1 2020 and USD 106 million in H1 2019
- New awards in Q2 2019 include projects across the data center, commercial and light industrial sectors

Backlog Diversification





Evolution of Backlog by Geography





Investment in **BESIX** Group



Highlights

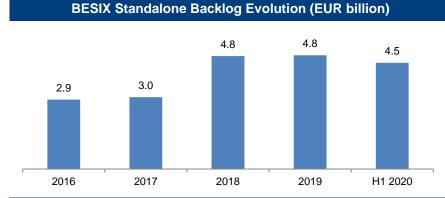
- An international Belgian multiservice company with a leading position in construction, property development and concessions founded in 1909
- OC acquired 50% of BESIX in a joint leverage buyout in partnership with BESIX management in 2004
 - Held value as an investment in associates on Orascom Construction's balance sheet at a book value of USD 359.4 million
- Key strategic player that complements OC, allowing for partnership on projects
- Global Presence: operates in 6 continents with a key focus on Europe, MENA, Australia and select African markets
- MENA experience: 60 years of experience in the MENA region highlighted by landmark projects
 - Operating water, sewage and recycling concessions and facility management experience in UAE
- Europe experience: Benelux's largest contractor focused on high-end commercial and infrastructure projects
- Concessions & Real Estate Portfolio: leverages construction and property development expertise to invest in concessions and real estate in Europe and MENA
- Dividend: annual dividend stream to shareholders



Pro Forma Snapshot Including 50% of BESIX – H1 2020

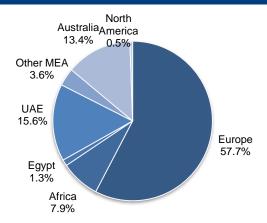


- BESIX standalone backlog of EUR 4.5 billion and new awards of EUR 1.1 billion in H1 2020
- BESIX standalone net debt position of EUR 11.8 million as of 30 June 2020
- BESIX book value of USD 359.4 million in Orascom Construction's noncurrent assets on the balance sheet
- OC received a dividend of EUR 10 million from BESIX in June for OC's 50% share

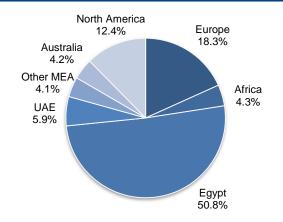


USD million	OC	50% of BESIX	Pro Forma
Revenue	1,618.8	769.1	2,387.9
EBITDA	99.3	0.1	99.4
Net Income	53.3	(18.5)	34.8
Net Debt (Cash)	(309.4)	6.6	(302.8)
Backlog	5,418.1	2,512.9	7,931.0
New Awards	1,324.1	608.9	1,933.0

BESIX Standalone Backlog by Geography



Pro Forma Backlog – 50% of BESIX





Construction Materials and Investments

Portfolio of investments in infrastructure, construction materials, industrial property management and facilities management

Company	Ownership	H1 2020 Revenue	Description
Reference Steel	100%	USD 19.3 million	 Manufactures and supplies fabricated steel products in Egypt and North Africa – total capacity of 120k/year Operates four facilities plants in Egypt and Algeria, two of which are the largest in MENA
	100%	USD 11.7 million	 Manufactures and installs glass, aluminum and architectural metal works Operates facility in Egypt with a capacity of 250k sqm, supplying primarily Egypt and North Africa
UHC	56.5%	USD 58.5 million	 Holds 50% stakes in BASF Construction Chemicals Egypt, Egyptian Gypsum Company and A-Build Egypt Subs operate from 4 plants in Egypt and Algeria, supplying products primarily in Egypt and North Africa
UNITED PAINTS & CHEMICALS	56.5%	USD 4.4 million	 Owns DryMix, Egypt's largest manufacturer of cement-based ready mixed mortars in powdered form used in the construction industry Capable of producing 240k metric tons of product and supplies products to clients in Egypt and North Africa
NPC	40%	USD 12.2 million	 Manufactures precast/pre-stressed concrete cylinder pipes and pre-stressed concrete primarily Two plants located in Egypt supply Egypt and North Africa; production capacity of 86 km/yr of concrete piping
	14.7%	USD 24.2 million	 Production capacity of 130k kilolitres of decorative paints and industrial coatings primarily for the construction industry Operates two plants in Egypt and supplies products to clients in Egypt and North Africa
	100%	USD 12.1 million	 Egypt's premier facility and property management services provider Hard and soft facility management in commercial, hospitality and healthcare
	60.5%	USD 1.8 million	 Owner and developer of an 8.8 million square meter industrial park located in Ain Sokhna, Egypt Provides utility services for light, medium and heavy industrial users in Ain Sokhna, Egypt
ORASqualia	50%	USD 4.3 million	 A 250m³/day wastewater treatment plant; OC is a co-owner and co-operator of the facility Egypt's first Public Private Partnership project
	20%	USD 21.6 million	 The largest renewable energy IPP project in Egypt; a 262.5 MW build-own-operate wind farm under a 20-year Power Purchase Agreement Full commercial operation commenced 45 days ahead of schedule on 31 October 2019



Proven Financing Capabilities

Function and	 Finance team previously secured and arranged debt for complex industrial and infrastructure projects worldwide across cement, fertilizer, power and infrastructure sectors, having historically raised ~USD 18.5 billion of financing and having strong relationships with European, UAE, US and Egyptian lenders;
Experienced Team	 USD 18.5 billion debt raised over past 15 years;
	 USD 5.8 billion debt raised as ring-fenced project finance; and
	 USD 2.8 billion of access to non-bank liquidity through US, European & Egyptian debt capital markets
ECA	 Due to its global footprint, the Group is able to mobilize ECA-backed financing for eligible projects from various European Countries as well as the US having a presence in Europe, UK, and the US
Financing	 To date, Orascom has financed projects worth over USD 6.4 billion through ECA-backed financing with strong ECAs such as SACE, JBIC and US EXIM
	 Four power plants in Egypt under EPC + Finance scheme whereby the Group participated in arranging ECA-backed financing on behalf of the client, Egyptian Electricity Holding Company
EPC + Finance	 Structured and arranged multiple 15-year EUR & USD denominated financing packages on behalf of the client for Burullus, New Capital, Assiut and West Damietta combined cycle power plants with power capacity exceeding 10,000 MW
	 Assiut/West Damietta power plant transaction awarded Deal of the Year by Trade Finance Magazine in March/April 2017
	Closed financing transaction for New Cairo Wastewater Treatment Plant, Egypt's first Private Public Partnership
	Transaction size of EGP 566 million in 2010 with a 15-year tenor
Project Finance	 Awarded PPP African Deal of the Year by Euromoney/Project Finance Magazine
T manoe	• Arranged financing for 250 MW BOO wind farm with Japanese lenders and JBIC/NEXI; first project of its size and kind in Egypt
	Awarded EMEA and Africa Project Finance Deal of the Year from EMEA Finance
Bilateral	 Funding requirements are supported by strong relationships with international, regional and Egyptian financial institutions (the group maintains relationship with more than 40 lending institutions)
Facilities & Medium Term	 Bilateral facilities to support working capital and bonding requirements
Financing	 Experience in raising revolving credit facility from multilateral institution, and issued Egypt's first bond on a consolidated group structure with 5-year tenor accessing an institutional investor base (not including banks)



Financial Section



Financial Highlights

- Revenue increased 8.2% y-o-y to USD 1.6 billion in H1 2020 and consolidated EBITDA decreased 30.3% to USD 99.3 million in H1 2020
- Net income attributable to shareholders of USD 9.8 million in Q2 2020 and USD 34.8 million in H1 2020
- Net cash position of USD 309.4 million as of 30 June 2020 and positive operating cash flow of USD 53.2 million in H1 2020
- Consolidated backlog grew 17.7% y-o-y to USD 5.4 billion and new awards decreased 6.4% y-o-y to USD 1.3 billion in H1 2020
- Backlog sustained q-o-q despite solid project execution as new awards grew 21.0% q-o-q to USD 724.9 million in Q2 2020
- Backlog size and quality is at a healthy level that provides sufficient visibility on future revenue and profit
- BESIX reported a standalone backlog of EUR 4.5 billion and new awards of EUR 1.1 billion in H1 2020
- Pro forma backlog including 50% share in BESIX increased 8.1% y-o-y to USD 7.9 billion as of 30 June 2020 and pro forma new awards decreased 18.0% y-o-y to USD 1.9 billion in H1 2020

• A dividend of USD 0.21 per share was distributed to shareholders in August 2020

Marks the third consecutive dividend distribution

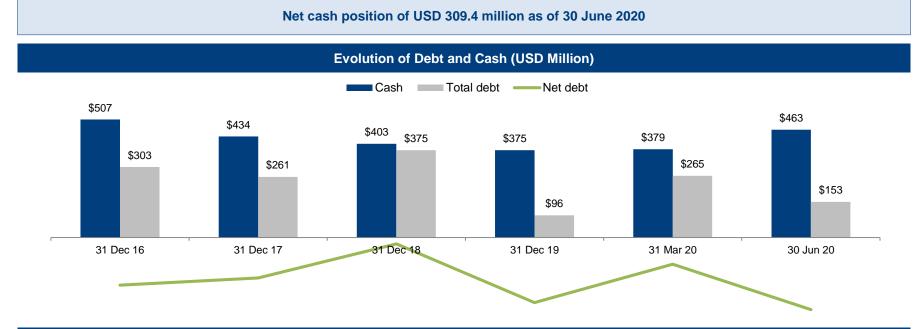


Summary Income Statement

USD million							Revenue by Geography – H1 2020
	H1 2020	H1 2019	Change	Q2 2020	Q2 2019	Change	
Revenue	1,618.8	1,495.7	8.2%	791.2	790.1	0.1%	
MEA	1,024.7	1,116.7	(8.2)%	472.4	579.3	(18.5)%	USA
USA	594.1	379.0	56.8%	318.8	210.8	51.2%	36.7%
EBITDA	99.3	142.4	(30.3)%	35.2	72.1	(51.2)%	Egypt 61.9%
MEA	92.5	137.8	(32.9)%	32.0	69.9	(54.2)%	Other MEA 1.4%
USA	6.8	4.6	47.8%	3.2	2.2	45.5%	
EBITDA margin	6.1%	9.5%		4.4%	9.1%		
MEA margin	9.0%	12.3%		6.8%	12.1%		Revenue by Geography – H1 2019
USA margin	1.1%	1.2%		1.0%	1.0%		USA
Net income attrib. to shareholders	34.8	61.5	(43.4)%	9.8	31.3	(68.7)%	25.3%
MEA	49.0	46.5	5.4%	16.7	23.9	(30.1)%	
USA	4.3	(1.0)	530.0%	0.2	(1.1)	120.9%	Other MEA
BESIX	(18.5)	16.0	(215.6)%	(7.1)	8.5	(183.5)%	
Net income margin	2.1%	4.1%		1.2%	4.0%		Egypt 71.5%
MEA margin	4.8%	4.2%		3.5%	4.1%		
USA margin	0.7%	(0.3)%		0.1%	(0.5)%		



Net Cash Position



Debt and Equity Summary Based on IFRS Statements USD million 31 Dec 16 31 Dec 17 31 Dec 18 31 Dec 2019 31 Mar 2020 30 June 2020 374.8 379.4 462.7 Cash 506.9 434.2 402.5 Total debt 302.8 260.7 375.3 95.7 265.1 153.3 (204.1) (173.5)(27.2) Net debt (279.1) (114.3)(309.4)585.7 601.3 579.3 Total equity 302.4 402.5 471.5 ND/equity (0.67) (0.43) (0.06) (0.48) (0.19) (0.53) 99.3⁽²⁾ EBITDA 99.0 212.9 207.1 268.2 64.1⁽¹⁾



Income Statement

USD million	H1 2020	H1 2019	Q2 2020	Q2 2019
Revenue	1,618.8	1,495.7	791.2	790.1
Cost of sales	(1,455.8)	(1,305.9)	(720.3)	(691.6)
Gross profit	163.0	189.8	70.9	98.5
Margin	10.1%	12.7%	9.0%	12.5%
Other income	1.8	5.3	0.4	1.7
SG&A expenses	(88.7)	(77.5)	(47.5)	(39.9)
Operating profit	76.1	117.6	23.8	60.3
EBITDA	99.3	142.4	35.2	72.1
Margin	6.1%	9.5%	4.4%	9.1%
Financing income & expenses				
Finance income	11.8	8.2	6.9	2.8
Finance cost	(13.8)	(54.3)	(2.8)	(26.9)
Net finance cost	(2.0)	(46.1)	4.1	(24.1)
Income from equity accounted investees	(18.5)	17.7	(6.9)	9.0
Profit before income tax	55.6	89.2	21.0	45.2
Income tax	(21.2)	(22.0)	(11.5)	(11.7)
Net profit	34.4	67.2	9.5	33.5
Profit attributable to:				
Owners of the company	34.8	61.5	9.8	31.3
Non-controlling interest	(0.4)	5.7	(0.3)	2.2
Net profit	34.4	67.2	9.5	33.5

Results Commentary

Revenue:

- Consolidated revenue was flat y-o-y at USD 791.2 million in Q2 2020 and increased 8.2% y-o-y to USD 1,618.8 million in H1 2020
- MEA operations comprised 60% and 63% of total revenue in Q2 and H1 2020, respectively, while USA operations accounted for the balance

EBITDA

- EBITDA decreased 51.2% y-o-y to USD 35.2 million in Q2 2020 and 30.3% y-o-y to USD 99.3 million in H1 2020
- EBITDA margins declined y-o-y due to lower EBITDA margins in MEA in Q2 2020 while EBITDA margins in USA were in-line with the level achieved in 2019

Income from associates:

 BESIX contributed USD (7.1) million in Q2 2020 and USD (18.5) million in H1 2020

Net Income:

- Net income attributable to shareholders decreased 68.7% to USD 9.8 million in Q2 2020 and 43.4% to USD 34.8 million in H1 2020
- Impacted primarily by lower consolidated gross profit and negative earnings from BESIX



Balance Sheet

USD million	30 Jun 2020	31 Dec 2019
ASSETS		
Non-current assets		
Property, plant and equipment	172.1	181.3
Goodwill	13.8	13.8
Trade and other receivables	43.8	44.4
Equity accounted investees	390.7	430.0
Deferred tax assets	38.0	39.6
Total non-current assets	658.4	709.1
Current assets		
Inventories	276.1	293.0
Trade and other receivables	1,412.2	1,258.5
Contracts work in progress	999.9	869.8
Current income tax receivables	2.4	0.1
Cash and cash equivalents	462.7	374.8
Total current assets	3,153.3	2,796.2
TOTAL ASSETS	3,811.7	3,505.3

Results Commentary Non-current assets

 Total investment in associates includes BESIX at an equity value of USD 359.4 million

Current assets:

 Trade and other receivables as of 30 June 2020 include USD 756.4 million in accounts receivables, USD 256.3 million in retentions and USD 191.6 million in supplier advance payments

 66% of gross trade receivables as of 30 June 2020 are not yet due

 Contracts work in progress should be assessed along with advance payments



Balance Sheet

USD million	30 Jun 2020	31 Dec 2019	Results Commentary
EQUITY			Equity:
Share capital	116.8	116.8	 The movement in r
Share premium	480.2	480.2	translation difference
Reserves	(315.7)	(304.6)	Liabilities:
Retained earnings	258.8	249.5	 Trade and other pa
Equity attributable to owners of the Company	540.1	541.9	trade payables, USD
Non-controlling interest	39.2	43.8	USD 147.4 million in
TOTAL EQUITY	579.3	585.7	 Total debt decreased
LIABILITIES			of 30 June 2020
Non-current liabilities			
Loans and borrowings	1.5	5.4	
Trade and other payables	54.2	56.7	
Deferred tax liabilities	3.7	3.6	
Total non-current liabilities	59.4	65.7	
Current liabilities			
Loans and borrowings	151.8	90.3	
Trade and other payables	1,302.9	1,192.0	
Advance payments from construction contracts	1,250.7	1,096.1	
Billing in excess of construction contracts	384.6	375.3	
Provisions	50.5	53.3	
Income tax payables	32.5	46.9	
Total current liabilities	3,173.0	2,853.9	
Total liabilities	3,232.4	2,919.6	
TOTAL EQUITY AND LIABILITIES	3,811.7	3,505.3	

Equity: The movement in reserves relates primarily to currency translation differences Liabilities:

Trade and other payables includes USD 427.3 million in trade payables, USD 572.1 million in accrued expenses and USD 147.4 million in retentions payable to subcontractors

Total debt decreased 53.3% y-o-y to USD 153.3 million as of 30 June 2020



Cash Flow Statement

USD million	30 Jun 2020	30 Jun 2019	Results Commentary
Net profit	34.4	67.2	Cash flow used in operating activities:
		07.2	• Operating cash flow increased 32.3% y-o-y to USD 53.2
Adjustments for:			million in H1 2020
Depreciation	23.2	24.8	 In Q2 2020, operating cash flow amounted to USD 219.0
Interest income (including gains on derivatives)	(5.4)	(4.6)	million compared to USD 140.5 million in Q2 2019
Interest expense (including losses on derivatives)	11.9	32.2	
Foreign exchange gain and others	(4.5)	18.5	
Share in income of equity accounted investees	18.5	(17.7)	
Gain on sale of PPE	(0.7)	(0.5)	
Income tax expense	21.2	22.0	
Change in:			
Inventories	16.9	(32.0)	
Trade and other receivables	(140.6)	(19.3)	
Contract work in progress	(130.1)	(234.5)	
Trade and other payables	75.5	62.8	
Advanced payments construction contracts	154.6	199.7	
Billing in excess on construction contracts	9.3	(51.8)	
Provisions	(2.8)	4.4	
Cash flows:			
Interest paid	(10.2)	(30.5)	
Interest received	5.0	4.6	
Dividends from equity accounted investees	13.2	22.8	
Income taxes paid	(36.2)	(27.9)	
Cash flow from operating activities	53.2	40.2	



Cash Flow Statement

USD million	30 Jun 2020	30 Jun 2019
Investments in PPE	(18.2)	(17.0)
Proceeds from sale of PPE	3.8	4.7
Cash flow used in investing activities	(14.4)	(12.3)
Proceeds from borrowings	98.8	172.6
Repayment of borrowings	(41.2)	(219.3)
Other long-term liabilities	(2.5)	0.6
Dividends paid to non-controlling interest	(4.1)	(2.9)
Net cash from (used in) financing activities	51.0	(49.0)
Net movement in cash & cash equivalents	89.8	(21.1)
Cash and cash equivalents at 1 January	374.8	402.5
Currency translation adjustments	(1.9)	16.4
Cash and cash equivalents	462.7	397.8

Cash flow used in investing activities:

 Cash outflow for investments in PPE of USD 11.0 million in Q2 2020 and USD 18.2 million in H1 2020

Cash flow from financing activities:

Results Commentary

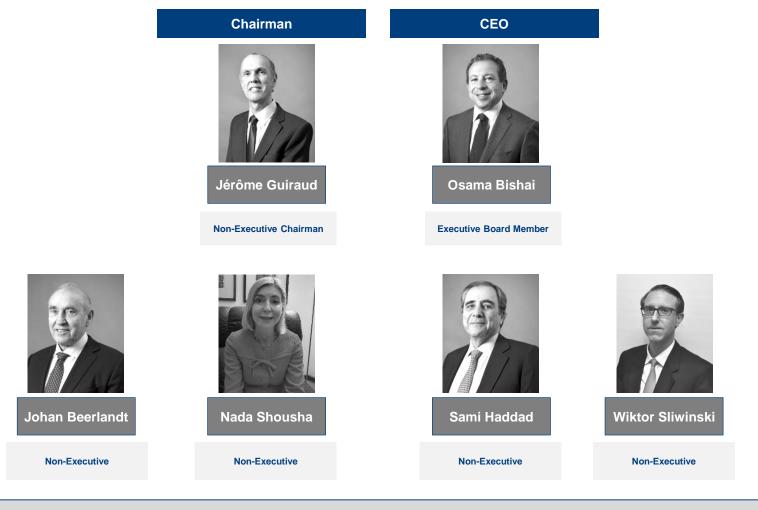
 Total cash from financing activities of USD 51.0 million in H1 2020 compared to an outflow of USD 49.0 million in H1 2019



Appendix



Board of Directors



Three committees established: Audit Committee, Remuneration Committee and Nomination Committee



Entrepreneurial Track Record

Creating Shareholder Value

- Shareholder return: driven by strong longstanding leadership along with investment vision of principal shareholders
- Strategy as a new company to focus on infrastructure investments and Operation & Maintenance (O&M) contracts to provide steady cash flow and support long-term growth
 - Co-developer and co-operator of Egypt's first PPP concession New Cairo Wastewater Treatment Plant (Orasqualia)
 - Co-developed 262.5 MW BOO wind farm in Egypt, the largest IPP renewable energy project in the country
 - Secured O&M contracts in power, water treatment, water desalination, wastewater treatment, transportation and facilities management
- History of successfully entering new markets:
 - Expanding outside Egypt since early 1990's; operating in four countries as at IPO and in more than 10 countries today
 - Successful acquisitions: BESIX in 2004 and Weitz in the United States in 2012
- History of successfully incubating new businesses including:
 - Cement: developed a top 10 global cement producer primarily through greenfield projects in over 10 countries until divestment in December 2007
 - Ports: held a strategic stake in a key port in Egypt on a Build-Own-Operate (BOT) basis, which was divested in 2007
 - Fertilizer & Chemicals: built three of OCI N.V.'s operating plants in Egypt and Algeria, and in the construction phase for two production complexes in the United States, which will help transform the business of OCI N.V. to a top three global fertilizer producer





Longstanding Position as Global Contractor of Choice

Track Record and Competitive Strengths

- Tradition: construction has been the core business since inception in 1950
 - Orascom Construction PLC is now a leading global company employing c.54,000 people, with over 60 years of experience in MENA markets and 160 years in the United States through Weitz and Contrack Watts
- · Wide variety of core competencies: execution of large and complex infrastructure, industrial and commercial projects
- Track record with global presence: proven track record in over 20 countries across infrastructure, industrial and commercial sectors, with strong focus on high growth markets and significant local resources – ranked 42nd on ENR's 2019 International Contractors rankings, the highest MENA construction company
- Experienced management team: key executives have been with the Company 10+ years and have a proven track record of growing the business both organically and through acquisitions as well as arranging competitive financing packages
- Strong and well-established client base: comprising sovereign and blue chip clients with longstanding relationships
- Backlog: healthy level of quality backlog and strong balance sheet, now scaled to embark on next phase of growth and margin expansion
- High corporate governance standard: culture of strict corporate governance as part of a publicly traded company since 1999 enhanced by experience as part of a Dutch company listed on Euronext Amsterdam for 2 years





Group Strategy Aimed at Delivering Top and Bottom Line Growth

The Group has focused on creating shareholder value in the process of becoming a leading private sector contractor and an incubator of high-value industrial businesses

Commitment instilled in management and founding shareholders to propel the Group into the next phase of its growth trajectory

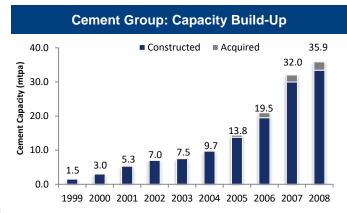
Strengthen EPC Market and Geographic Position	Value Accretive Investment and O&M Opportunities
 Expand market presence as an EPC contractor in core markets in MENA and USA Strengthen activities in key infrastructure and industrial sectors Selective pursuit of well-funded projects Capitalize on financing track record across various industries Continued commitment to pursue strategic geographic expansion in markets that offer strong fundamentals 	 Leverage investment track record in cement, ports, fertilizer, wastewater treatment and now renewable energy to pursue new investment opportunities As a builder, owner and operator, the Group generates construction revenue during the contracting phase followed by recurring cash flow once the project is operational Required equity partly funded by profits and cash flows from the contracting phase
 Young, growing populations with a need for infrastructure and industrial investment 	 Strategy already implemented with investment stakes in a wastewater treatment plant and a 262.5 MW BOO wind farm in Egypt, both operational Successfully growing a portfolio of Operation & Maintenance contracts
Establish and Leverage Strategic Partnerships and JVs	Commitment to Excellence
 Maintain active strategy of working in partnership with industry leaders to complement and expand capabilities Historically such relationships have allowed us to participate in some of MENA's largest infrastructure projects Build upon strong relationships with repeat clients to secure new work in existing and new markets 	 Focus on quality, safety, environment and ethical business practices Maintain a safe and healthy workplace while putting our expertise to work for the benefit of clients and partners Effective corporate engagement and social responsibility in the communities in which we operate



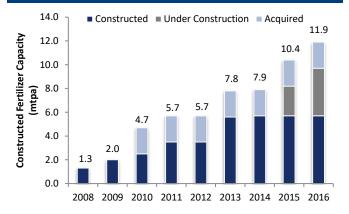
Pursuing Value Accretive Investments

- Construction business was integral to OCI's value creation story:
 - Developed and incubated businesses both independently and with partners for nearly 20 years
- Key executives have been with the Group for 10+ years, guaranteeing OC's continuity in its ability and intention to create new growth channels

Cement Group (1996 – 2007)	 Started cement business with 1.5 mtpa green-field project in Egypt in 1996 Became top 10 global cement producer in 2007 with 35 mtpa capacity Divested to Lafarge at an EV of US\$ 15 billion Distributed US\$ 11 billion in dividends in 2008
Sokhna Port (1999 – 2007)	 Started construction of a new port near Suez Canal in 1999 and was main contractor since privatization Only BOT privatized port in Middle East at the time – OCI held 45% stake Sold stake to Dubai Ports World for US\$ 372 million in 2007 Exit Multiple: 20.6x EV/EBITDA IRR: 49% over 8.5 year investment period
Fertilizer & Chemicals Group (2005 – 2015)	 Started construction of first fertilizer plant in 1998 Identified and invested in EBIC in 2005 (30% stake) Constructed EFC, which was acquired in 2008 Sorfert Algérie in JV with Sonatrach built by OCI, commissioned end-2013 Started construction of Iowa Fertilizer Company (USA) in 2012 Started construction of Natgasoline (USA) in 2014
Orasqualia (2009 – Present)	 First seed for company's infrastructure investments Constructed and operates New Cairo Wastewater treatment plant Our participation as the developer of the project positioned us well to be awarded relevant portion of the EPC contract Egypt's first PPP concession (20 years)



Fertilizer & Chemicals Group: Capacity Build-Up





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Backlog and new contract awards are non-IFRS metrics based on management's estimates of awarded, signed and ongoing contracts which have not yet been completed, and serves as an indication of total size of contracts to be executed. These figures and classifications are unaudited, have not been verified by a third party, and are based solely on management's estimates.





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