



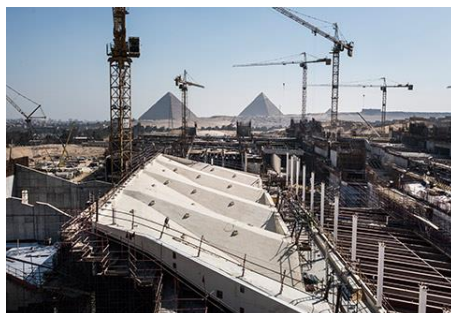
Orascom Construction Limited

September 2016

# Highlights

**Global contractor focused on infrastructure, industrial and high-end commercial projects in the MENA and USA**

- **Backlog of USD 7.5 billion as of 30 June 2015 and pro forma backlog of USD 9.5 billion including 50% share in BESIX**
  - Ranked #34 on ENR's Int'l Contractors list and #82 on Global Contractors list
- **Proven track record of growth and shareholder value creation through entry into new markets and the creation of new industries**
  - Previously incubated cement, port and fertilizer businesses
- **Currently focused on growing infrastructure investments portfolio to provide recurring cash flow and support long term growth**
  - Already co-developer and co-owner of Egypt's first PPP project (Orasqualia) and well-positioned to capitalize on investment opportunities in MENA and USA
- **Strategic shareholding of 50% in BESIX Group, a leading contractor with 60% of EUR 3.6 billion backlog in MENA**
  - Provides partnership opportunities and exposure to complementary capabilities as well as a steady annual dividend stream
  - Book value of USD 302 million
- **Dual listing on NASDAQ Dubai and the Egyptian Exchange**
  - Shares traded on both exchanges are fungible



# Strong Track Record of Growth and International Expansion

## History of Creating Value for Shareholders

### Growing Family Construction Business

- Roots trace back to 1950s in Egypt where first project was refurbishment of school wall
- Evolved into leading private sector contractor by the 1990s through partnerships with int'l players
- Embarked on an ambitious drive in the mid-1990s to invest in cement and building materials
- IPO on the EGX in 1999 and acquired 50% of BESIX Group in 2004
- Currently executing projects in 10 countries compared to 4 at IPO

### Incubating Cement, Port & Fertilizer Lines

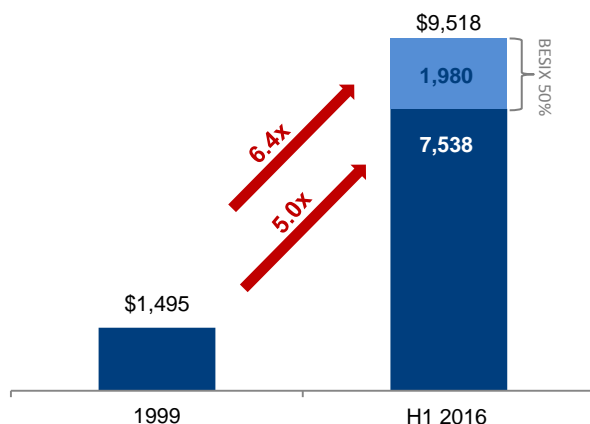
- Created a top 10 global cement producer in 12 countries through greenfields and acquisitions in 1990s-2000s
- Co-owned/built ME's first privatized BOT port in Egypt and divested stake in 2007 at a 49% IRR
- Divested cement group in 2007 and began growing fertilizer business
- Leveraged construction group and M&A to expand in Egypt, Algeria, Netherlands and USA
- Demerged from fertilizer group in March 2015

### Building a Concessions Portfolio

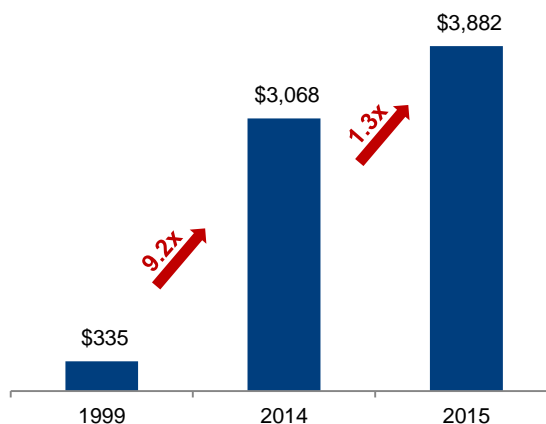
- Concessions portfolio to create both construction opportunities and recurring income and cash flow
- Already co-owner and co-operator of New Cairo Wastewater Treatment Plant, Egypt's first PPP
- Pursuing infrastructure investment opportunities in Egypt such as Build, Own, Operate power plants
- Working on mirroring MENA concessions strategy in USA to create additional long-term value

## Growth and Geographic Expansion Organically and Through Acquisitions

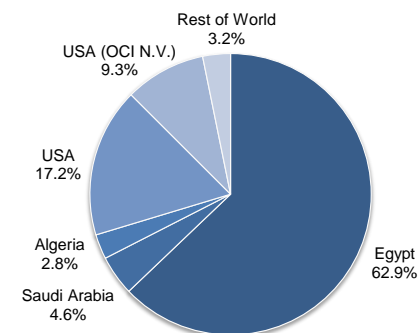
### Backlog Growth (USD Million)



### Revenue Growth (USD Million)



### Backlog by Geography<sup>(1)</sup>



# A Wide Range of Capabilities Across Various Geographies

Orascom Construction Limited operates under three brands and owns 50% of BESIX Group

## Orascom

- Established in 1950
- Leading MENA industrial and infrastructure contractor
- Backlog:** USD 6.0 billion
- Core markets:** Egypt, Saudi Arabia, Algeria and USA
- Expertise:** infrastructure, industrial and high-end commercial projects



## Weitz

- Established in 1855
- Backlog:** USD 964 million
- Core markets:** USA – licensed/registered in all 50 states and DC
- Expertise:** commercial, industrial, infrastructure and plant services construction projects



## Contrack Watts

- Established in 1985
- Preferred US government contractor for the last 10 years
- Backlog:** USD 541 million
- Core markets:** USA (including Pacific Rim) and MENA
- Expertise:** EPC services and facilities management for federal and infrastructure projects

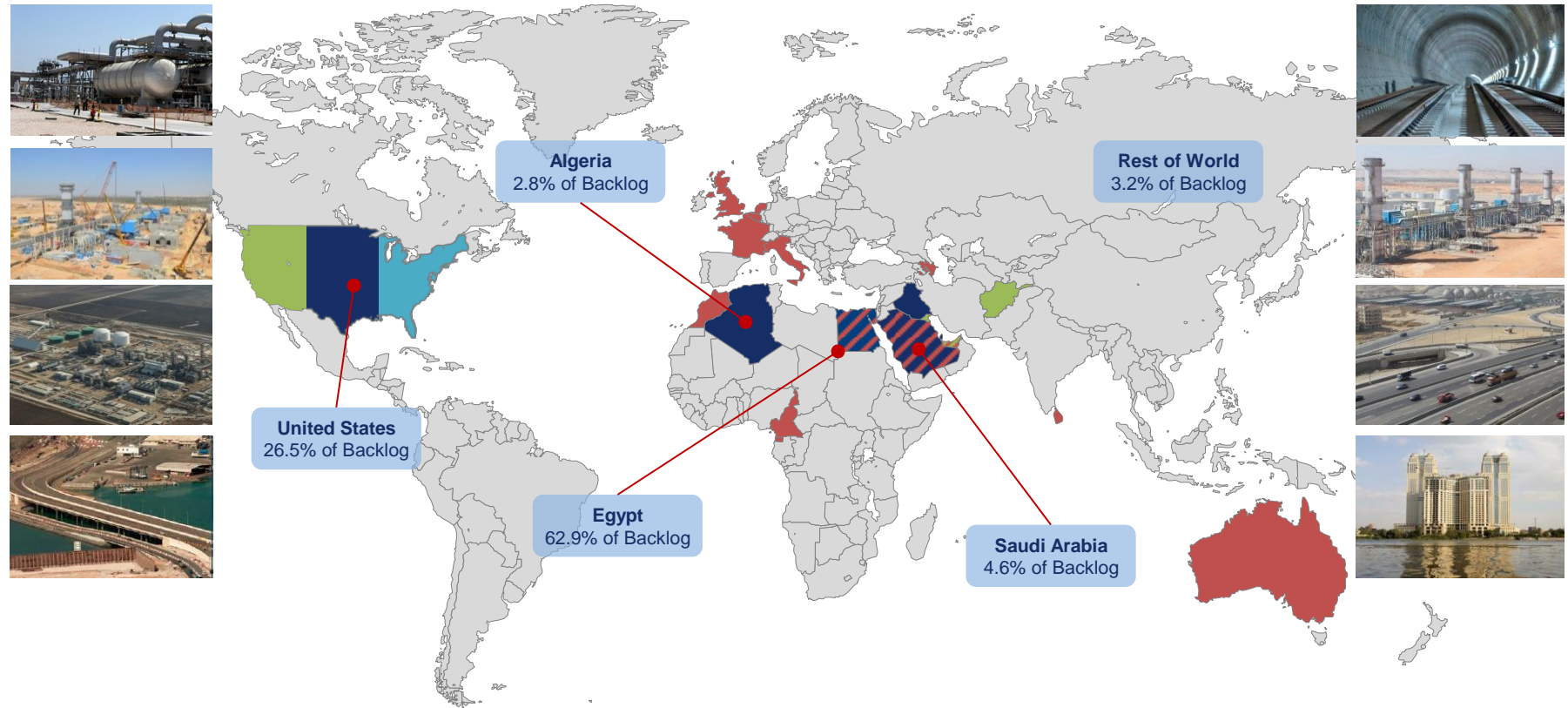


## BESIX Group

- Established in 1909
- 50% ownership
- Backlog:** EUR 3.6 billion (100% share)
- Core markets:** MENA and Europe
- Expertise:** infrastructure and high-end commercial projects such as Burj Khalifa



# Strategic Geographic and Sector Diversification



*Large geographic presence – each region with an established customer base*



# Select Construction Track Record

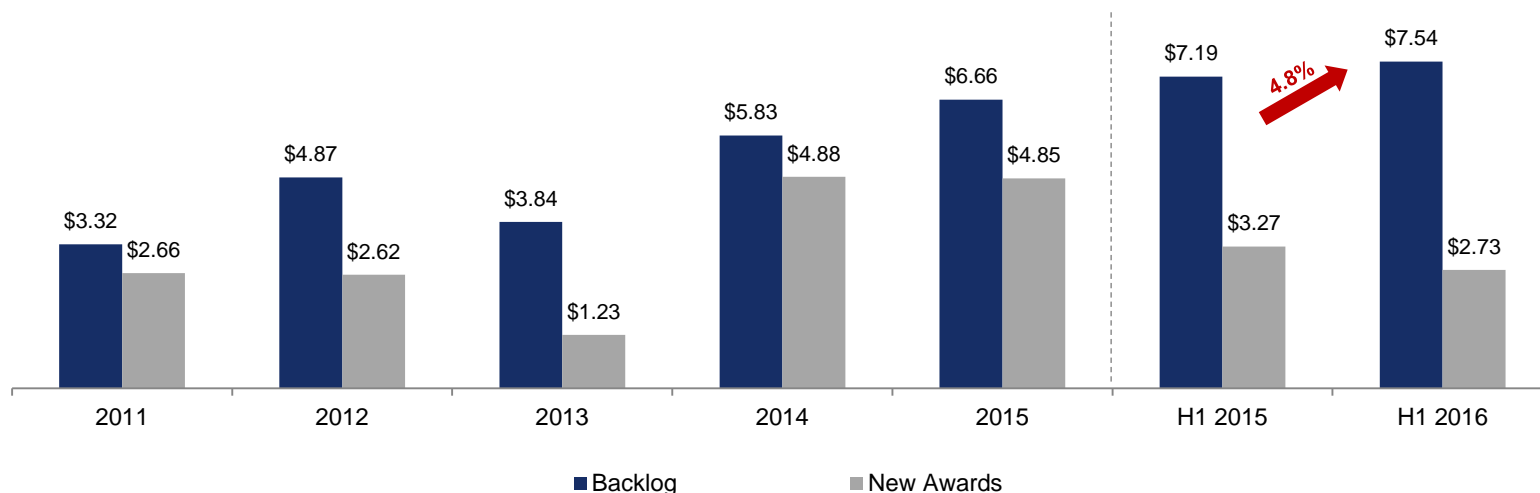
Over 17,000 MW of power generation projects in the Middle East	Currently constructing over 10,500 MW of power generation capacity in Egypt as an EPC contractor	Executed Assiut and West Damietta power plants in Egypt (1,500 MW) in under 8 months	Over 40 mtpa of cement production capacity around the world	7 petrochemical projects (ex. fertilizer) in the Middle East
First PPP project in Egypt (New Cairo Wastewater Treatment Plant)				Executing largest student housing complex in the US through Weitz
One of the largest players in Egypt's road development program				Weitz licensed/registered to operate in all 50 states & DC
Over 1,000km of rail projects in the Middle East (mainly Egypt and Saudi Arabia)				Repeat contractor for the US Army Corps of Engineers and other federal branches through Contrack Watts
Key Cairo Metro player since the late 1980s				Currently building the largest archaeological museum in the world (in Egypt)
Over 15 airports in the Middle East	Largest desalination plant in the region (Algeria - Hamma desalination)	World's largest swing rail bridge (in Egypt)	Over 12 mtpa of nitrogen fertilizer capacity in Egypt, Algeria and USA	First LEED Platinum in Africa (constructed in Egypt)



# Consolidated Backlog Grew 4.8% to USD 7.5 Billion

Focus on pursuing quality projects where the Group has a competitive edge and is confident in the source of funding  
Growing US backlog to complement MENA operations and provide incremental value

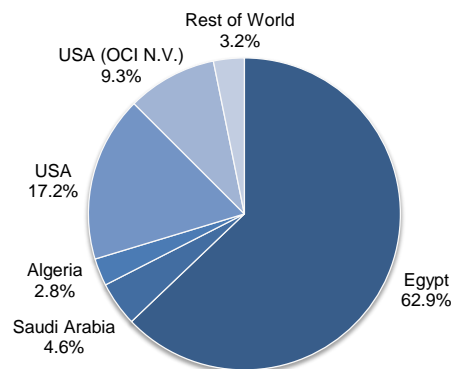
Backlog Excluding BESIX Increased 4.8% in H1 2016



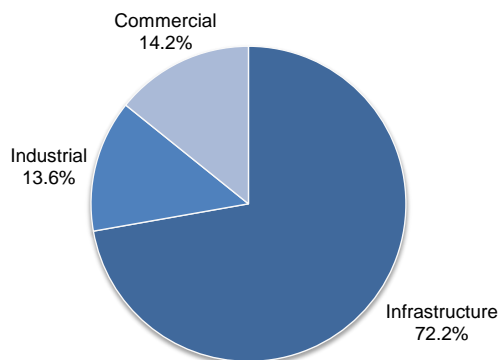
- Pro forma backlog including the Group's 50% share in BESIX increased 5.4% to USD 9.52 billion as of 30 June 2016
- Consolidated backlog at USD 7.5 billion, providing sufficient future revenue and profitability coverage
- Q2 2016 new awards of USD 2.2 billion signed in Egypt and USA
  - New infrastructure projects in Egypt includes Suez Canal tunnels, Cairo metro and roadwork
  - Approximately USD 320 million in new awards by Weitz and Contrack Watts
- Weitz and Contrack Watts' combined backlog is up 17% y-o-y with a focus to further increase their contribution

# Strategic Backlog Diversification

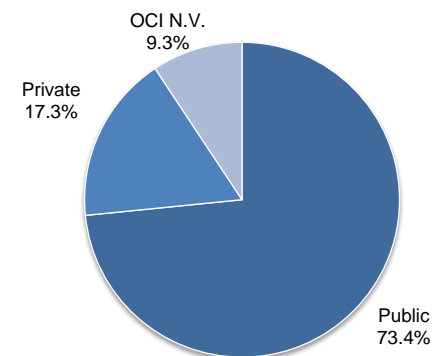
Backlog by Geography



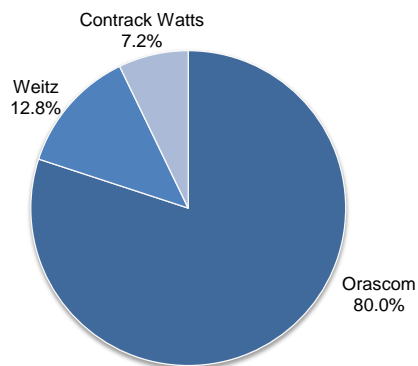
Backlog by Sector



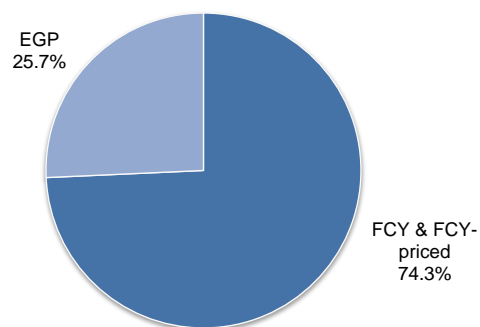
Backlog by Client



Backlog by Brand



Backlog by Currency



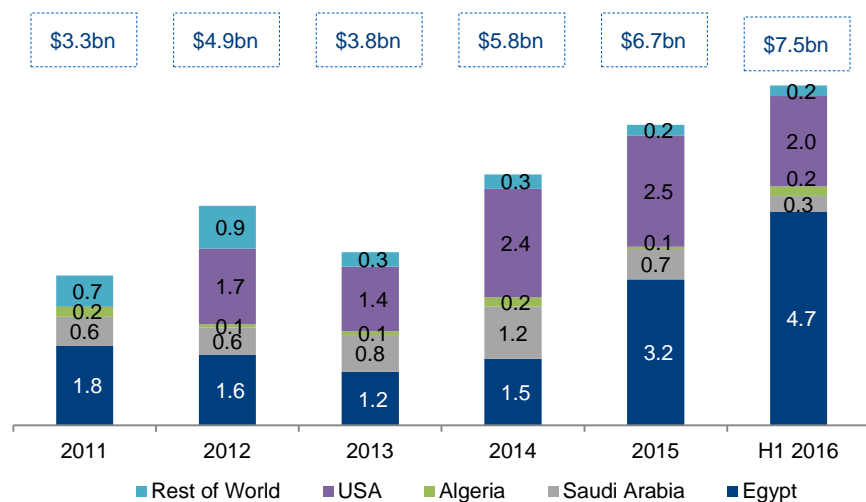
EGP Devaluation

- 74% of the Group's total backlog is in FCY or priced in FCY
  - c.41% of backlog in Egypt is in EGP
  - FCY and FCY-priced backlog outweigh FCY costs in Egypt
- The Group also incorporates cost escalation clauses in the majority of Egypt contracts to protect against potential cost inflationary pressures

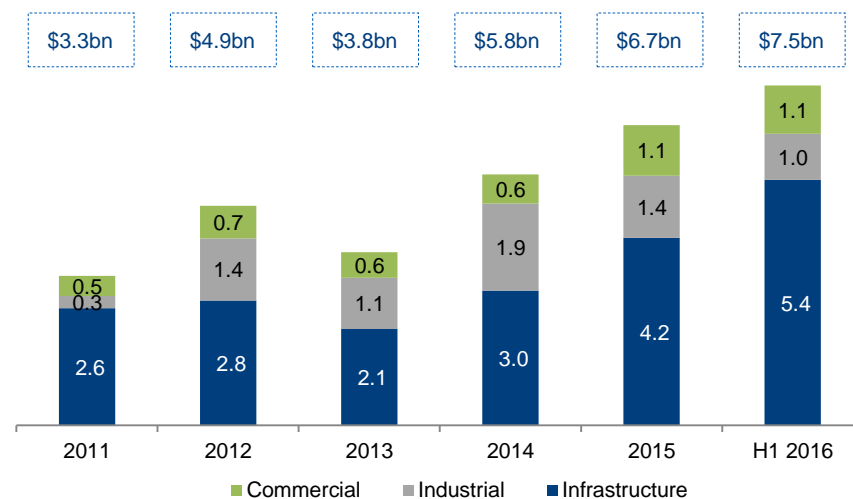


# Backlog Evolution

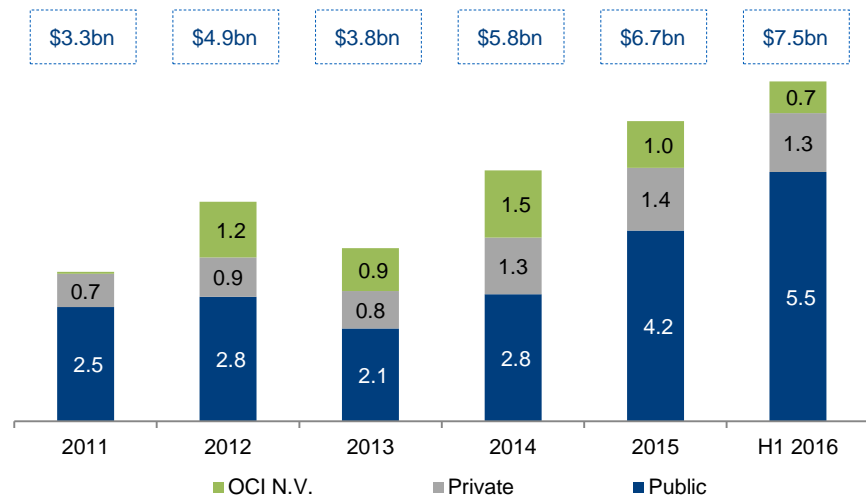
## Backlog by Geography



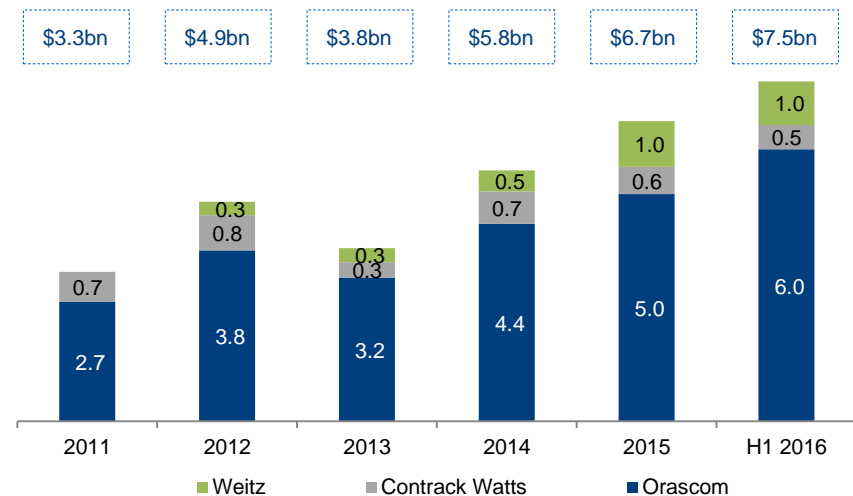
## Backlog by Sector







## Backlog by Client



## Backlog by Brand

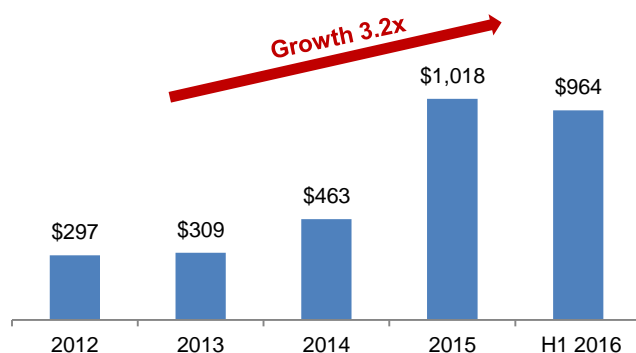


# Growing US Business

Established to Pursue US Government Work	Acquiring Strong Presence Within the US	Organically Strengthening US Operations	Implementing MENA Business Model in the US
 <ul style="list-style-type: none"> <li>Established in 1985 to work on US federal and USAID projects in Egypt and the Middle East</li> <li>In 1991, Contract was recognized as a Top 400 US Contractor by ENR</li> <li>One of the top contractors for the US Army Core of Engineers</li> <li>Strengthened the Group's US federal business by combining with Watts (Weitz's federal business)</li> <li>Currently active on US federal work particularly in the Pacific Rim</li> </ul>	 <ul style="list-style-type: none"> <li>Acquired In 2012, allowing the Company to establish strong presence in the US</li> <li>Based in Des Moines, Iowa with 160 years of experience in USA</li> <li>Ranked 65 on the ENR Top 400 list</li> <li>Already benefiting from the rebound in construction activity</li> <li>Net backlog has grown over 3x since acquisition</li> <li>Revenue exceeded \$1.5bn pre-financial crisis</li> </ul>	 <ul style="list-style-type: none"> <li>Established in 2013 to develop OCI N.V.'s chemicals growth in the US</li> <li>EPC contractor for the first world-scale fertilizer plant in the US over the last 25 years</li> <li>EPC contractor for the largest methanol plant in the USA</li> <li>Already completed de-bottlenecking project for OCI N.V.'s ammonia/methanol facility in Beaumont, TX</li> </ul>	 <ul style="list-style-type: none"> <li>The Group is focused on growing its US business to capture incremental value at no expense of MENA business</li> <li>Strategy to increase focus on infrastructure projects where the Group leverages its technical expertise</li> <li>Also studying concessions opportunities, mirroring strategy in MENA</li> </ul>

## Development of Weitz

Backlog Excluding Intercompany Work



- Strong growth in Weitz's backlog as the company targets larger projects and capitalizes on rebounding US market
  - Recent awards include the largest student housing complex in USA for USD 245 million
- Acquisition cost of USD 27 million including goodwill of USD 8.5 million
- Complementary to MENA business – lower margin but cost reimbursable with shorter receivable cycle
- Incremental EBITDA growth captured as US businesses continues to grow
- Strengthened heavy industrial capabilities and increasing focus on infrastructure and concessions

# Strategic Investment in BESIX: 60% of Backlog in MENA

## Highlights

- **An international Belgian construction player founded in 1909**
- **OC acquired 50% of BESIX** in a joint leverage buyout in partnership with BESIX management in 2004
  - Held value as an investment in associates on Orascom Construction's balance sheet at a book value of USD 302 million
- **Key strategic player that complements OC, allowing for joint cooperation on projects**
- **Global Presence:** operates in 6 continents with a key focus on Europe, MENA, Australia and select African markets
- **MENA experience:** 60 years of experience in the MENA region highlighted by landmark projects
  - Operating water, sewage and recycling concessions in Ajman, Al Wathba (Abu Dhabi) and Al Allahamah (Al Ain), UAE
  - Facility management experience in UAE including Burj Khalifa (technical upkeep) and Dubai Mall
- **Europe experience:** Benelux's largest contractor focused on high-end commercial and infrastructure projects
- **Concessions & Real Estate Portfolio:** leverages construction and property development expertise to invest in concessions
- **Annual dividend:** annual dividend stream to shareholders; Orascom Construction received USD 19.4 million in 2015

**EUR 3.6 bn**  
H1 2016 backlog

**EUR 2.1 billion**  
FY 2015 revenue

**15,000**  
Employees worldwide

**# 72**  
2015 ENR International  
contractors ranking

**Over 20**  
Countries of operation

**Burj Khalifa**  
*World's tallest building*

**Tangiers Port, Morocco**  
*Africa's largest port*

**Yas Island/Ferrari Park**  
*Abu Dhabi*

**Sheikh Zayed Bridge**  
*Abu Dhabi*

**Maastoren Tower**  
*The Netherlands*

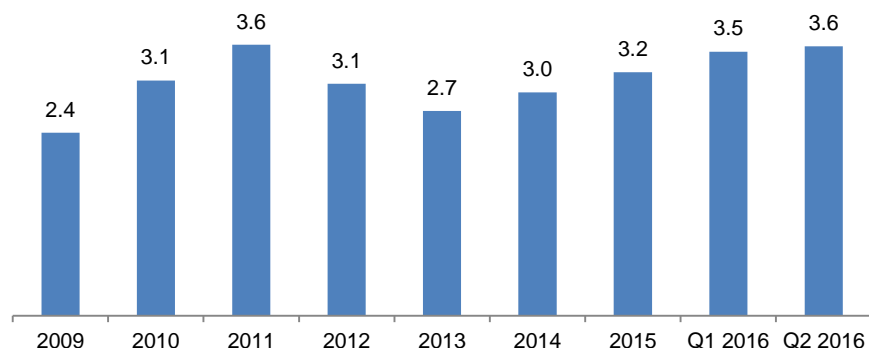


# BESIX: Standalone Backlog Grew 9% to EUR 3.6 Billion



**Increase in BESIX's standalone backlog to a recent high of EUR 3.6 billion**  
**H1 2016 new awards of EUR 1.5 billion in MENA and Europe across several sectors**  
**BESIX book value represents 56% of Orascom's total equity value of USD 539.3 million**

**Standalone Backlog Evolution (EUR billion)**



**USD million**

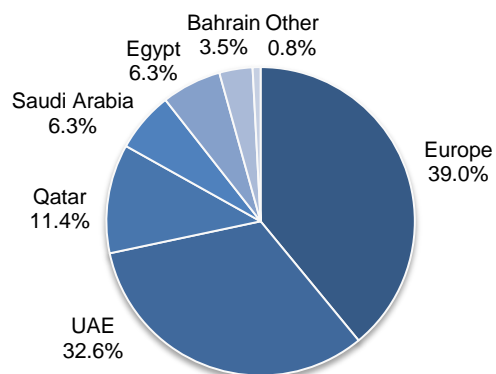
**OC**

**50% of BESIX**

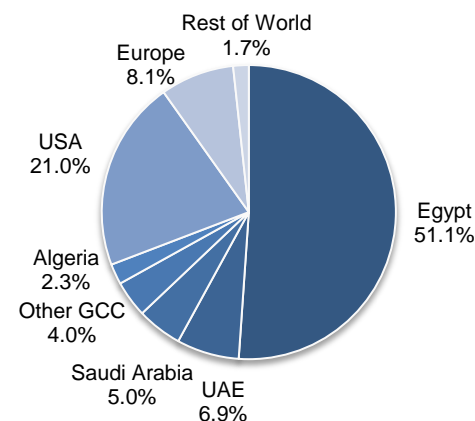
**Pro Forma**

Revenue	1,997.0	607.3	2,604.3
EBITDA	99.1	19.7	118.8
Net Income <sup>(1)</sup>	39.9	9.5	49.4
Net Debt (Cash)	(299.0)	26.6	(272.4)
Backlog	7,538.0	1,979.7	9,517.7
New Awards	2,731.6	819.2	3,550.7

**Standalone Backlog by Geography (EUR billion)**



**Pro Forma Backlog – Consolidating 50% of BESIX**



# Complementary Construction Materials and Property Management Portfolio

Subsidiaries currently benefitting from increased construction and industrial activity

Operational synergies with Orascom and BESIX



- **Ownership:** 100%
- **H1 2016 revenue:** USD 40 million
- Founded in 1995, manufactures and supplies fabricated steel products in Egypt and North Africa
- Operates four facilities plants in Egypt and Algeria, two of which are the largest in MENA
- Total capacity of 120k per year
- Increased demand from power and industrial projects including OC's recent large power plant projects



- **Ownership:** 100%
- **H1 2016 revenue:** USD 5 million
- Established in 2000, manufactures and installs glass, aluminum and architectural metal works
- Provides services in projects across its core markets, often in conjunction with Orascom Construction and BESIX
- Operates facility in Egypt with a capacity of 250k sqm, supplying primarily Egypt and North Africa



- **Ownership:** 100%
- **H1 2016 revenue:** USD 10 million
- Founded in 2004 and currently Egypt's premier facility and property management services provider
- Hard and soft facility management in commercial, hospitality and healthcare
- Clients include Nile City Towers, Smart Village, Fairmont Nile City and Capital Business Park



- **Ownership:** 60.5%
- **H1 2016 revenue:** USD 1 million
- Established in 1998
- Owner and developer of an 8.8 million square meter industrial park located in Ain Sokhna, Egypt
- Provides utility services for light, medium and heavy industrial users in Ain Sokhna, Egypt
- Sold a total of 500k sqm in Q4 2015 for a total of EGP 195 million; a third of the land is still vacant



- **Ownership:** 56.5%
- **H1 2016 revenue:** USD 45 million
- Holds 50% stakes in BASF Construction Chemicals Egypt, Egyptian Gypsum Company and A-Build Egypt
- A group of companies that manufacture diversified building materials, construction chemicals and specializing contracting services
- Subs operate from 4 plants in Egypt and Algeria, supplying products primarily in Egypt and North Africa

United Paints & Chemicals

- **Ownership:** 56.5%
- **H1 2016 revenue:** USD 5 million
- Established in 1997, UPC owns DryMix, Egypt's largest manufacturer of cement-based ready mixed mortars in powdered form used by the construction industry
- Capable of producing 240k metric tons of product and
- Supplies products to clients in Egypt and North Africa

National Pipe Company

- **Ownership:** 40%
- **H1 2016 revenue:** USD 5 million
- Manufactures precast/pre-stressed concrete cylinder pipes and pre-stressed concrete primarily
- The two plants located in Egypt supply Egypt and North Africa
- Annual production capacity of 86 km of concrete piping



- **Ownership:** 14.7%
- **H1 2016 revenue:** USD 33 million
- Manufactures up to 70k kilolitres of decorative paints and industrial coatings primarily for the construction industry
- Founded in 1981 and operates two plants in Egypt,
- Supplies products to clients in Egypt and North Africa

# Proven Financing Capabilities

## Bilateral Facilities & Medium Term Financing

- Funding requirements are supported by strong relationships with Egyptian, regional and international financial institutions (the group maintains relationship with more than 30 lending institutions)
- Bilateral facilities with limits close to USD 2.8 billion as of 31 December 2015 to support working capital and bonding requirements
- Experience in raising revolving credit facility from multilateral institution, and issued Egypt's first bond on a consolidated group structure with 5-year tenor accessing an institutional investor base (not including banks)

## Concessions

- Closed financing transaction for New Cairo Wastewater Treatment Plant, Egypt's first Private Public Partnership
- Transaction size of EGP 566 million with a 15-year tenor
- Awarded *PPP African Deal of the Year* by Euromoney/Project Finance Magazine

## EPC + Finance

- Currently constructing four power plants in Egypt under an EPC + Finance scheme whereby the Group helps arrange a financing package on behalf of the client
- Financial close in March 2016 for a 15-year financing euro package on behalf of the Egyptian Electricity Holding Company for Burullus and New Capital power plants (4,800 MW capacity each)

## Experienced Team

- Treasury team previously secured debt for complex industrial and infrastructure projects worldwide across cement and fertilizer industries
  - USD 20.5 billion debt raised over past 12 years excluding bilateral facilities,
  - USD 5 billion debt raised as ring-fenced project finance
  - USD 2.3 billion of access to non-bank liquidity through US, European & Egyptian debt capital markets

## Strong Relationships with Egyptian, Regional and International Lending Institutions





# Legal Update

## Golden Pyramids Plaza / City Stars Project Arbitration

- The Group and its partner, Consolidated Contractors International Co. SAL, were awarded a positive outcome against Golden Pyramids Plaza for the City Stars project in Egypt
- The claim related to the value of additional work performed, extension of time for all delays, return of the improperly liquidated bonds, and payment for outstanding re-measurement items
- A gain of USD 38.4 million was booked in Q4 2015 for awarded damages and the Group is committed to collect this sum in 2016



## SIDRA Medical Research Center arbitration

- The Group is part of an ongoing arbitration case against the Qatar Foundation for Education, Science & Community Development
- The arbitration relates to the design & build of Sidra Medical & Research Center in Doha, Qatar
- The project was under construction by a 55/45 consortium of OHL and Contrack
- Arbitration is developing in a positive way



---

## Financial Section

# Summary Financials

- **Steady progress throughout H1 2016 as the Group reported blended EBITDA margin of 5.0%, EBITDA of USD 99.1 million and net income of USD 49.4 million**
  - EBITDA margin driven primarily by the Group's performance in the MENA region
- **BESIX reported significant improvement over Q1 2016**
  - Contribution to net income of USD 7.5 million in Q2 2016
  - Standalone backlog grew 8.5% y-o-y to a recent high of EUR 3.6 billion
- **Consolidated net cash position of USD 299.0 million and operating cash flow of USD 260.8 million generated in H1 2016**
- **Backlog at USD 7.5 billion led by new awards of USD 2.2 billion in Egypt and USA**
  - USD 9.5 billion including 50% share in BESIX

Consolidated Income Statement						
USD million	H1 2016	H1 2015	Change	Q2 2016	Q2 2015	Change
Revenue	1,997.0	1,874.4	6.5%	1,024.1	1,016.6	0.7%
EBITDA	99.1	101.4	(2.3%)	50.3	63.5	(20.8%)
<i>Margin</i>	<i>5.0%</i>	<i>5.4%</i>	<i>(40 bp)</i>	<i>4.9%</i>	<i>6.2%</i>	<i>(130 bp)</i>
BESIX	9.5	11.1	(14.4%)	7.5	16.9	(55.6%)
Net income attributable to shareholders	49.4	39.8	24.1%	26.4	34.0	(22.4%)
<i>Margin</i>	<i>2.5%</i>	<i>2.1%</i>	<i>+40 bp</i>	<i>2.6%</i>	<i>3.3%</i>	<i>(70 bp)</i>

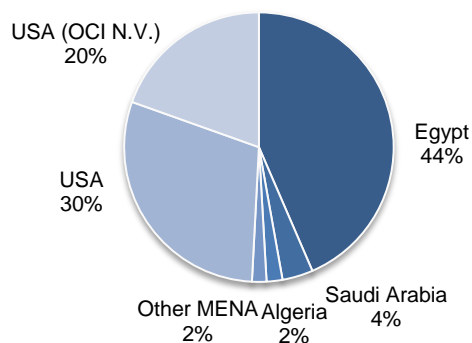
Summary Balance Sheet			
USD million	30-Jun-16	31-Dec-15	Change
Cash and cash equivalents	571.3	574.9	(0.6%)
Total debt	272.3	439.4	(38.0%)
Total equity	539.3	560.5	(3.8%)
Net debt (cash)	(299.0)	(135.5)	(120.7%)

# Summary Income Statement by Geography

- **MENA accounted for 51% of revenue in H1 2016 led by Egypt, which represented 44% of total**
  - OCI N.V. work comprised 40% of revenue in USA in H1 2016
- **Blended EBITDA margins led by MENA performance**
  - MENA EBITDA margin of 8.8% in H1 2016 and 9.2% in Q2 2016, mainly driven by projects in Egypt
- **MENA net income margin in Q2 2016 of 3.8% in-line with 3.6% reported in Q1 2016**
- **Contribution from BESIX increased to USD 7.5 million during Q2 from USD 2.0 million in Q1 2016**

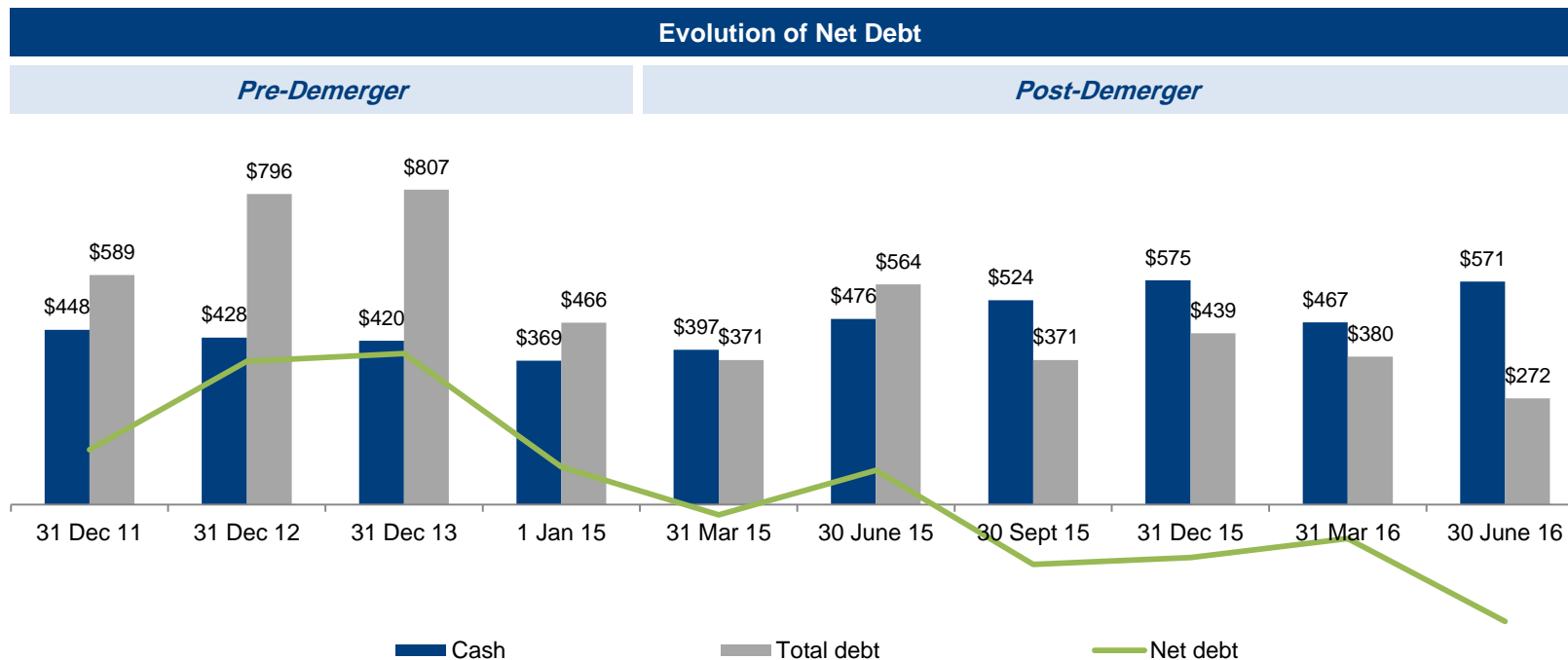
Consolidated Income Statement	H1 2016			Q2 2016		
USD million	MENA	USA	Total	MENA	USA	Total
Revenue	1,015.1	981.9	1,997.0	498.5	525.6	1,024.1
EBITDA	89.7	9.4	99.1	45.7	4.6	50.3
<i>Margin</i>	<i>8.8%</i>	<i>1.0%</i>	<i>5.0%</i>	<i>9.2%</i>	<i>0.9%</i>	<i>4.9%</i>
BESIX	-	-	9.5	-	-	7.5
Net income attributable to shareholders	37.8	2.1	49.4	19.1	(0.2)	26.4
<i>Margin</i>	<i>3.7%</i>	<i>0.2%</i>	<i>2.5%</i>	<i>3.8%</i>	<i>n/m</i>	<i>2.6%</i>

**H1 2016 Revenue by Geography**



# Net Cash Position as of 30 June 2016

Net cash position of USD 299.0 million as of 30 June 2016



USD million	31 Dec 11	31 Dec 12	31 Dec 13	1 Jan 15	31 Mar 15	30 Jun 15	30 Sep 15	31 Dec 15	31 Mar 16	30 Jun 16
Net debt	141	368	387	97	(26)	88	(153)	(136)	(87)	(299)
EBITDA	291	15	48	N/A	38 <sup>(1)</sup>	102 <sup>(2)</sup>	163 <sup>(3)</sup>	(302)	49 <sup>(4)</sup>	99 <sup>(5)</sup>
Total equity	1,111	431	875	804	935	950	961	561	531	539
ND/equity	0.13	0.85	0.44	0.12	(0.03)	0.09	(0.16)	(0.24)	(0.16)	(0.55)

# Income Statement

USD million	H1 2016	H1 2015	Q2 2016	Q2 2015
Revenue	1,997.0	1,874.4	1,024.1	1,016.6
Cost of sales	(1,844.5)	(1,733.8)	(953.0)	(932.1)
<b>Gross profit</b>	<b>152.5</b>	<b>140.6</b>	<b>71.1</b>	<b>84.5</b>
<i>Margin</i>	<i>7.6%</i>	<i>7.5%</i>	<i>6.9%</i>	<i>8.3%</i>
Other income	4.3	5.7	2.4	3.5
SG&A expenses	(85.6)	(74.1)	(37.9)	(39.4)
<b>Results from operating activities</b>	<b>71.2</b>	<b>72.2</b>	<b>35.6</b>	<b>48.6</b>
<b>EBITDA</b>	<b>99.1</b>	<b>101.4</b>	<b>50.3</b>	<b>63.5</b>
<i>Margin</i>	<i>5.0%</i>	<i>5.4%</i>	<i>4.9%</i>	<i>6.2%</i>
<b>Financing income &amp; expenses</b>				
Finance income	30.7	7.7	7.9	2.0
Finance cost	(43.4)	(27.5)	(18.5)	(16.2)
<b>Net finance cost</b>	<b>(12.7)</b>	<b>(19.8)</b>	<b>(10.6)</b>	<b>(14.2)</b>
Net loss arising from a business combination	-	(12.2)	-	(12.2)
Income from associates (net of tax)	14.1	16.5	7.6	18.2
<b>Profit before income tax</b>	<b>72.6</b>	<b>56.7</b>	<b>32.6</b>	<b>40.4</b>
Income tax	(24.1)	(12.0)	(10.0)	(5.2)
<b>Net profit</b>	<b>48.5</b>	<b>44.7</b>	<b>22.6</b>	<b>35.2</b>
<b>Profit attributable to:</b>				
Owners of the company	49.4	39.8	26.4	34.0
Non-controlling interests	(0.9)	4.9	(3.8)	1.2
<b>Net profit</b>	<b>48.5</b>	<b>44.7</b>	<b>22.6</b>	<b>35.2</b>

## Results Commentary

### Revenue:

- H1 2016 revenue up 7% y-o-y
- 51% of H1 2016 revenue from MENA and 49% from USA

### Gross profit

- H1 2016 gross profit up 8% while margin is maintained at 7.6%

### Net financing cost:

- Finance income in H1 2016 and Q2 2016 includes higher interest income FX gains compared to the previous year
- Finance cost impacted by fair value loss on a yen-related derivative

### Income from associates:

- BESIX contribution of USD 7.5 million to net income in Q2 2016 marks an improvement over Q1 2016

### Net income

- Net income to shareholders increased to USD 49.4 million at an improved margin of 2.5% compared to H1 2015



# Balance Sheet

USD million	30 June 2016	31 Dec 2015	Results Commentary
<b>ASSETS</b>			
<b>Non-current assets</b>			<b>Non-current assets</b>
Property, plant and equipment	279.3	280.2	▪ PPE of USD 279.3 million, including USD 59.4 million in new additions purchased during H1 2016
Goodwill	13.8	13.8	▪ Goodwill relates to the acquisition of Weitz in December 2012 and of Alico in April 2015
Trade and other receivables	28.5	33.0	▪ Investment in associates includes BESIX at a value of USD 302 million
Investment in associates and joint ventures	355.2	339.4	▪ Deferred tax asset includes carry loss forward in USA where the Group expects to realize via future profits in 2016-2019
Deferred tax assets	98.0	102.0	
<b>Total non-current assets</b>	<b>774.8</b>	<b>768.4</b>	
<b>Current assets</b>			<b>Current assets:</b>
Inventories	209.2	203.4	▪ Approximately 65% of the total USD 599.3 million trade receivables is not yet due
Trade and other receivables	1,283.9	1,194.9	▪ Increase in receivables primarily due to supplier and subcontractor advance payments
Contracts work in progress	628.3	485.4	▪ Contracts work in progress 8% lower than the value at 31 March 2016
Current income tax receivables	5.5	8.9	
Cash and cash equivalents	571.3	574.9	
<b>Total current assets</b>	<b>2,698.2</b>	<b>2,467.5</b>	
<b>TOTAL ASSETS</b>	<b>3,473.0</b>	<b>3,235.9</b>	

# Balance Sheet

USD million	30 June 2016	31 Dec 2015	Results Commentary
<b>EQUITY</b>			<b>Equity</b>
Share capital	117.8	118.0	<ul style="list-style-type: none"> <li>The decrease in share capital and share premium is due to the cancellation of 280,113 treasury shares</li> </ul>
Share premium	768.7	772.8	
Reserves	(128.8)	(81.2)	<b>Liabilities:</b>
Retained earnings	(280.7)	(325.2)	
<b>Equity to owners of the Company</b>	<b>477.0</b>	<b>484.4</b>	<ul style="list-style-type: none"> <li>Total debt down 38% due to debt settlement</li> </ul>
Non-controlling interest	62.3	76.1	<ul style="list-style-type: none"> <li>Billing in excess up from USD 513.4 million on 31 March 2015 in relation to projects in Egypt</li> </ul>
<b>TOTAL EQUITY</b>	<b>539.3</b>	<b>560.5</b>	<ul style="list-style-type: none"> <li>The decrease in provisions primarily relates to projects in Egypt and USA</li> </ul>
<b>LIABILITIES</b>			
<b>Non-current liabilities</b>			
Loans and borrowings	75.4	26.3	
Trade and other payables	22.4	13.8	
Deferred tax liabilities	7.2	7.3	
<b>Total non-current liabilities</b>	<b>105.0</b>	<b>47.4</b>	
<b>Current liabilities</b>			
Loans and borrowings	196.9	413.1	
Trade and other payables	1,106.3	1,075.2	
Advanced payments	704.5	598.4	
Billing in excess of construction contracts	649.6	278.4	
Provisions	148.3	210.3	
Current income tax payable	23.1	52.6	
<b>Total current liabilities</b>	<b>2,828.7</b>	<b>2,628.0</b>	
<b>Total liabilities</b>	<b>2,933.7</b>	<b>2,675.4</b>	
<b>TOTAL EQUITY AND LIABILITIES</b>	<b>3,473.0</b>	<b>3,235.9</b>	

# Cash Flow Statement

USD million	30 June 2016	30 June 2015	Results Commentary
<b>Net profit</b>	<b>48.5</b>	<b>44.7</b>	<b>Cash flow from operating activities:</b>
<b>Adjustments for:</b>			<ul style="list-style-type: none"> <li>The Group generated operating cash flow of USD 260.8 million in H1 2016 compared to USD (97.2) million in H1 2015</li> <li>Cash flow mainly driven by the Group's operations in the MENA region and changes in working capital items</li> </ul>
Depreciation	27.9	29.2	
Interest income (including gains on derivatives)	(13.4)	(2.2)	
Interest expense (including losses on derivatives)	15.6	17.1	
Foreign exchange gain / (loss) and others	10.5	4.9	
Share in income of equity accounted investees	(14.1)	(16.5)	
Loss from acquisition of subsidiary	-	12.2	
Loss (gain) on sale of PPE	0.3	(2.2)	
Income tax expense	24.1	12.0	
<b>Change in:</b>			
Inventories	(5.8)	(3.9)	
Trade and other receivables	(33.1)	(248.9)	
Contract work in progress	(142.9)	(236.7)	
Trade and other payables	24.7	163.6	
Advanced payments construction contracts	106.1	(86.9)	
Billing in excess on construction contracts	371.2	257.2	
Provisions	(106.9)	(11.8)	
<b>Cash flows:</b>			
Interest paid	(15.6)	(17.1)	
Interest received	13.4	2.2	
Income taxes paid	(49.7)	(14.1)	
<b>Cash flow from / (used in) operating activities</b>	<b>260.8</b>	<b>(97.2)</b>	

# Cash Flow Statement

USD million	30 June 2016	30 June 2015	Results Commentary
Investment in subsidiary, net of cash acquired	-	(2.7)	<b>Cash flow used investing activities:</b> <ul style="list-style-type: none"> <li>Cash outflow mainly driven by customary capex requirements in the MENA region, in-line with the Group's expectations and project requirements</li> <li>Total equipment purchased amounted to USD 59.4 million, mostly attributable to the Group's MENA operations</li> </ul>
Investment in PPE	(59.4)	(37.0)	
Proceeds from sale of PPE	3.4	5.1	
<b>Cash flow from / (used in) investing activities</b>	<b>(56.0)</b>	<b>(34.6)</b>	<b>Cash flow used financing activities:</b> <ul style="list-style-type: none"> <li>Proceeds from borrowings at significantly lower level compared to H1 2015</li> <li>The Group repaid a total of USD 216.2 million during H1 2016</li> </ul>
Proceeds from borrowings	49.1	406.6	
Repayments of borrowings	(216.2)	(308.2)	
Other long term liabilities	8.6	(9.9)	
Issue of new shares (net of transaction costs)	-	168.6	
Purchase of treasury shares	-	(3.8)	
Dividends paid to non-controlling interest	(1.9)	(5.5)	
<b>Net cash from (used in) financing activities</b>	<b>(160.4)</b>	<b>247.8</b>	
<b>Net increase (decrease) in cash</b>	<b>44.4</b>	<b>116.0</b>	
Cash and cash equivalents at 1 January	574.9	368.9	
Currency translation adjustments	(48.0)	(8.9)	
<b>Cash and cash equivalents at 30 June</b>	<b>571.3</b>	<b>476.0</b>	

---

## Appendix

# Board of Directors



*Audit Committee, Remuneration Committee and Nomination Committee all chaired by independent non-executive directors*



# Entrepreneurial Track Record

## Creating Shareholder Value

- **Shareholder return:** IRR of c.40% on US\$ basis for OCI S.A.E. / OCI N.V. from IPO in 1999 to demerger in March 2015
  - Shareholder return driven by strong longstanding leadership along with investment vision of principal shareholders
- Strategy as a new company to focus on infrastructure investments to provide steady cash flow and support long-term growth
  - Already awarded first PPP concession in Egypt in 2009 – co-contractor and co-operator of Orasqualia
- History of successfully **entering new markets:**
  - Expanding outside Egypt since early 1990's; operating in four countries as at IPO and in more than 10 countries today
  - Successful acquisitions: BESIX in 2004 and Weitz in the United States in 2012
- History of successfully **incubating new businesses** including:
  - **Cement:** developed a top 10 global cement producer primarily through greenfield projects in over 10 countries until divestment in December 2007
  - **Ports:** held a strategic stake in a key port in Egypt on a Build-Own-Operate (BOT) basis, which was divested in 2007
  - **Fertilizer & Chemicals:** built three of OCI N.V.'s operating plants in Egypt and Algeria, and in the construction phase for two production complexes in the United States, which will help transform the business of OCI N.V. to a top three global fertilizer producer



# Longstanding Position as Global Contractor of Choice

## Track Record and Competitive Strengths

- **Tradition:** construction has been the core business since inception in 1950
  - Orascom Construction is now a leading global company employing c 58,000 people, with over 60 years of experience in MENA markets and 160 years in the United States through Weitz and Contrack
- **Wide variety of core competencies:** execution of large and complex infrastructure, industrial and commercial projects
- **Track record with global presence:** proven track record in over 20 countries across infrastructure, industrial and commercial sectors, with strong focus on high growth markets and significant local resources – ranked 34th on ENR's 2015 International Contractors rankings, the highest MENA construction company
- **Experienced management team:** key executives have been with the Company 10+ years and have a proven track record of growing the business both organically and through acquisitions
- **Strong and well-established client base:** comprising sovereign and blue chip clients with longstanding relationships
- **Backlog:** healthy level of quality backlog and strong balance sheet, now scaled to embark on next phase of growth and margin expansion
  - 4.8% increase y-o-y in backlog to USD 7.5 billion (excluding BESIX)
- **High corporate governance standard:** culture of strict corporate governance as part of a publicly traded company since 1999 enhanced by experience as part of a Dutch company listed on Euronext Amsterdam for 2 years



# Group Strategy Aimed at Delivering Top and Bottom Line Growth

**The Group has focused on creating shareholder value in the process of becoming a leading private sector contractor and an incubator of high-value industrial businesses**

**Commitment instilled in management and founding shareholders to propel the Group into the next phase of its growth trajectory**

## Strengthen EPC Market and Geographic Position

- Expand market presence as an EPC contractor in core markets in MENA and USA
  - Strengthen activities in key infrastructure and industrial sectors
  - Selective pursuit of well-funded projects
  - Capitalize on financing track record across various industries
- Continued commitment to pursue strategic geographic expansion in markets that offer strong fundamentals
  - Young, growing populations with a need for infrastructure and industrial investment

## Value Accretive Concessions Portfolio

- Leverage investment track record in cement, ports, fertilizer and wastewater treatment to pursue new investment opportunities
- As a builder, owner and operator, the Group generates construction revenue during the contracting phase followed by recurring cash flow once the project is operational
- Required equity partly funded by profits and cash flows from the contracting phase
- Strategy already implemented with one wastewater treatment plant in operation and additional power/water investments under development in Egypt
- Goal to replicate this model in other markets particularly USA

## Establish and Leverage Strategic Partnerships and JVs

- Maintain active strategy of working in partnership with industry leaders to complement and expand capabilities
- Historically such relationships have allowed us to participate in some of MENA's largest infrastructure projects
- Build upon strong relationships with repeat clients to secure new work

## Commitment to Excellence

- Focus on quality, safety, environment and ethical business practices
- Maintain a safe and healthy workplace while putting our expertise to work for the benefit of clients and partners
- Effective corporate engagement and social responsibility in the communities in which we operate

# Pursuing Value Accretive Investments

- Construction business was integral to OCI's value creation story:
  - Developed and incubated businesses both independently and with partners for nearly 20 years
- Key executives have been with the Group for 10+ years, guaranteeing OC's continuity in its ability and intention to create new growth channels

## Cement Group (1996 – 2007)

- Started cement business with 1.5 mtpa green-field project in Egypt in 1996
- Became top 10 global cement producer in 2007 with 35 mtpa capacity
- Divested to Lafarge at an EV of US\$ 15 billion
- Distributed US\$ 11 billion in dividends in 2008

## Sokhna Port (1999 – 2007)

- Started construction of a new port near Suez Canal in 1999 and was main contractor since privatization
- Only BOT privatized port in Middle East at the time – OCI held 45% stake
- Sold stake to Dubai Ports World for US\$ 372 million in 2007
- Exit Multiple: 20.6x EV/EBITDA
- IRR: 49% over 8.5 year investment period

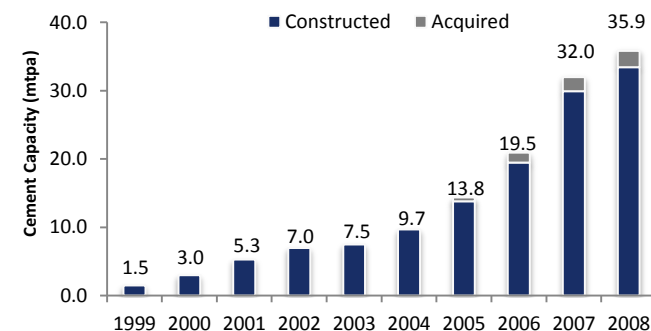
## Fertilizer & Chemicals Group (2005 – Present)

- Started construction of first fertilizer plant in 1998
- Identified and invested in EBIC in 2005 (30% stake)
- Constructed EFC, which was acquired in 2008
- Sorfert Algérie in JV with Sonatrach built by OCI, commissioned end-2013
- Started construction of Iowa Fertilizer Company (USA) in 2012
- Started construction of Natgasoline (USA) in 2014

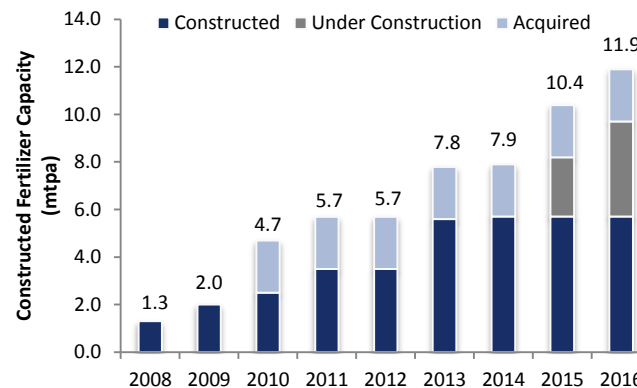
## Orasqualia (2009 – Present)

- First seed for company's infrastructure investments
- Constructed and operates New Cairo Wastewater treatment plant
- Our participation as the developer of the project positioned us well to be awarded relevant portion of the EPC contract
- Egypt's first PPP concession in JV with Aqualia (20 years)

## Cement Group: Capacity Build-Up



## Fertilizer & Chemicals Group: Capacity Build-Up



*History of Successfully Incubating New Businesses Across a Number of Industrial and Infrastructure Sectors*

# Important Notice and Disclaimer

---

This document has been provided to you for information purposes only. This document does not constitute an offer of, or an invitation to invest or deal in, the securities of Orascom Construction Limited (the “Company”). The information set out in this document shall not form the basis of any contract and should not be relied upon in relation to any contract or commitment. The issue of this document shall not be taken as any form of commitment on the part of the Company to proceed with any negotiation or transaction.

Certain statements contained in this document constitute forward-looking statements relating to the Company, its business, markets, industry, financial condition, results of operations, business strategies, operating efficiencies, competitive position, growth opportunities, plans and objectives of management and other matters. These statements are generally identified by words such as "believe", "expect", "plan", "seek", "continue", "anticipate", "intend", "estimate", "forecast", "project", "will", "may" "should" and similar expressions. These forward-looking statements are not guarantees of future performance. Rather, they are based on current plans, views, estimates, assumptions and projections and involve known and unknown risks, uncertainties and other factors, many of which are outside of the Company's control and are difficult to predict, that may cause actual results, performance or developments to differ materially from any future results, performance or developments expressed or implied from the forward-looking statements.

The Company does not make any representation or warranty as to the accuracy of the assumptions underlying any of the statements contained herein. The information contained herein is expressed as of the date hereof and may be subject to change. Neither the Company nor any of its controlling shareholders, directors or executive officers or anyone else has any duty or obligation to supplement, amend, update or revise any of the forward-looking statements contained in this document, whether as a result of new information, future events or otherwise, except as required by applicable laws and regulations or by any appropriate regulatory authority.

Backlog and new contract awards are non-IFRS metrics based on management's estimates of awarded, signed and ongoing contracts which have not yet been completed, and serve as an indication of total size of contracts to be executed. These figures and classifications are unaudited, have not been verified by a third party, and are based solely on management's estimates.



**Contact Investor Relations:**

**Hesham El Halaby**

**[hesham.elhalaby@orascom.com](mailto:hesham.elhalaby@orascom.com)**

**T: +971 4 318 0900**

**NASDAQ Dubai: OC**

**EGX: ORAS**

**[www.orascom.com](http://www.orascom.com)**